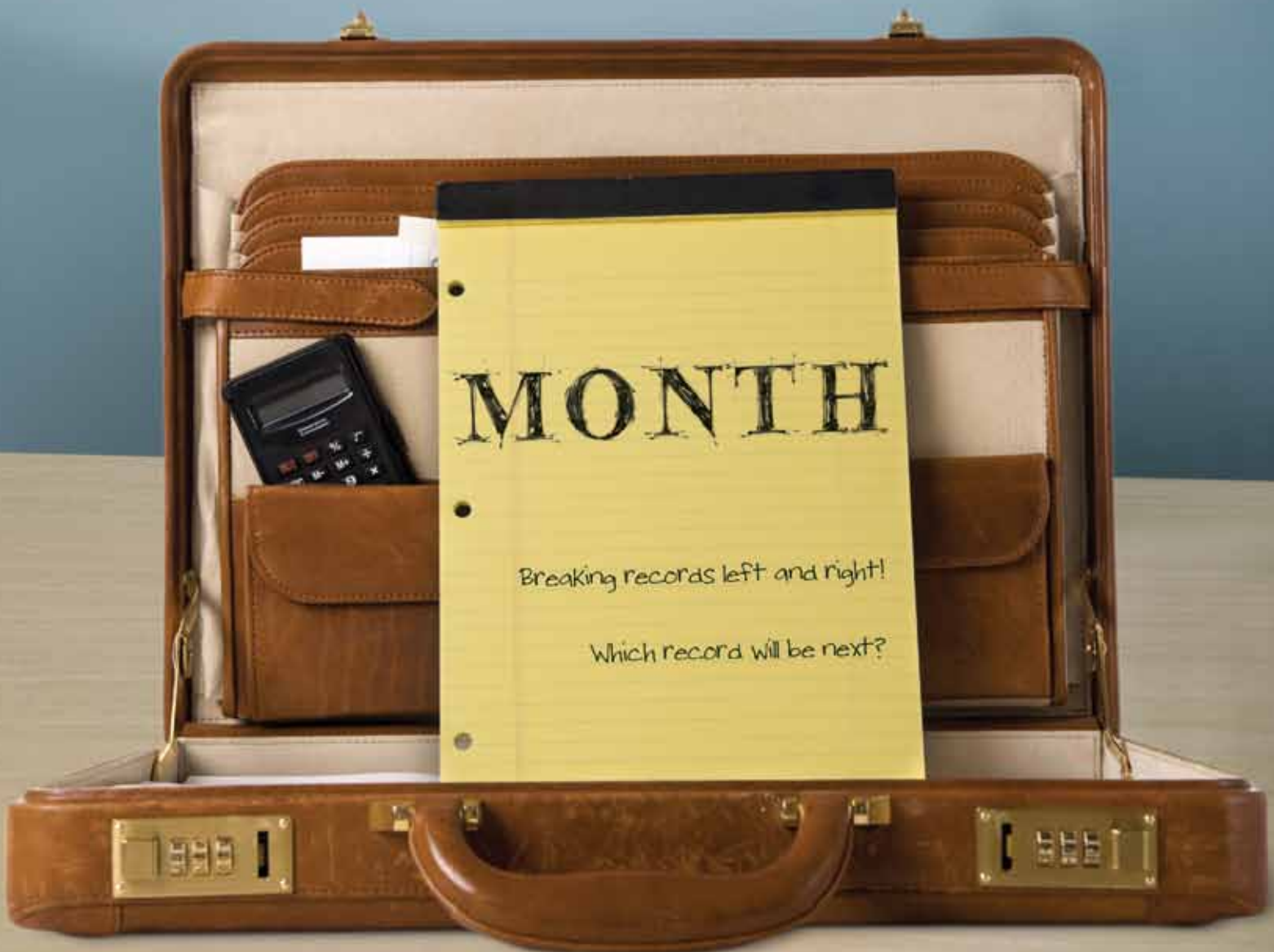




■ spotlight

April 2010 Vol. 43 No. 4

megga



A monthly publication spotlighting top producers of American Income Life and National Income Life



Roger Smith

President & CEO
AIL & NILICO

A Most Splendid Achievement

Once again, you did it! We don't call you the World's Greatest Sales Force for nothing. Though you earn that title every day as you go into the field, you really earned it this month.

In case you haven't heard the exciting news, I'm happy to announce March was a record-breaking month! You set a record by writing \$14.785 Million Net ALP – the first time our Company has written over \$14 million in a single month. What an incredible feat for just 31 short days. In addition, the PR team generated over 137,000 leads in March, making it their second best Month and the best first quarter in company history for both Leads and TGs signed.

Shattering records seems to be a regular habit you've acquired. Not that I'm complaining!

Motivational speaker Denis Waitley put it best when he said, "The most splendid achievement of all is the constant striving to surpass yourself."

He must have been talking about the AIL/NILICO team. Not only do you strive to surpass old records, but you regularly achieve higher and higher goals. No doubt you have the mental game down pat – setting goals, visualizing yourself achieving those goals, and thinking positively. Top that off with energetic effort, and look what you achieve! Needless to say, I'm proud of you.

Additionally, I'd like to applaud those of you who earned a seat on the plane to Paris. I trust you are excited to experience "the City of Lights" in all its glory this June. The reward for your hard work and dedication during this contest will soon be here, and I look forward to personally congratulating you there.

As we head into the second quarter, let's not let our guard down or slow our efforts. We need to keep striving to be the best and to achieve our monthly goals. I have faith that you'll do just that. I'm sure we will see more record-breaking achievements ahead as we climb toward \$250 million by 2014.

The way you're going, we will continue to break records and surpass that mark in record time.



American Income Life Insurance Company has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

spotlight

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SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$2,093,216.49 in bonuses. For more information on the monthly bonuses, turn to Page 4.

Total: \$2,093,216.49

REQUIRED RETENTION RATE

Effective Jan. 1, 2010, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

Retention: 68.0%
Net to Gross: 78%

DATE TO REMEMBER

Wednesday, May 26, 2010, all business and PR credits must be at Home Office to count for May production.

MILLION DOLLAR CLUB



Another champion, another milestone:

We salute **Michael Perkins** from the Jatoft-Foti Agency, who qualified for the Million Dollar Club in February of 2010 with \$1,005,782 of Net ALP.

Michael will receive a bonus of \$5,000 and the Million Dollar Club Award on stage at the 2011 Convention in Miami. Congratulations on your achievement!

RECORD BREAKER

Congratulations on a phenomenal performance! To see more information about this achievement, turn to page 16.



Kraig Jilge

Top SA March

Net ALP: \$116,116



NEW LAB MEMBER

PG. 06



CONTEST RESULTS

PG. 07



HABITAT FOR HUMANITY

PG. 09



LEADERSHIP ACADEMY

PG. 12



MEGA MONTH

PG. 13



LOOK FOR ME!

LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2011 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2011 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to Miami, staying at the fabulous Fontainebleau Resort, and appearing on stage! The convention will be held May 30 - June 2, 2011.*

LEADERSHIP BONUS

Qualifier	Amount	SGA
Ben Halali	\$30,824.18	Jatoft-Foti
Stephen Hill	25,053.69	Steve Friedlander
Lorenzo Lameko	16,942.86	Steve Friedlander
Ernesto Magat	15,846.72	Jatoft-Foti
Stephen Jubrey	14,852.50	Oldham-Bianchi
Kevin Davis	13,057.65	Williams-Zophin
Karen McQuoid	12,396.34	Steve Friedlander
Bobby Gujral	11,768.76	Altig-Orlovic
Brian Schreiter	9,041.53	Joseph Diecedue
Wayne Fader	8,496.37	Marc Rosen

WORLD'S GREATEST BONUS

Qualifier	Amount	SGA
Ben Halali	\$7,002.56	Jatoft-Foti
Ofa Tupounia	6,907.02	Steve Friedlander
Amir Sedaghat	5,994.48	Altig-Orlovic
Lesina Ah Sue	4,799.65	Steve Friedlander
Terrence Asuncion	4,704.41	Jatoft-Foti
Lily Tchen	4,593.60	Cohen-Cohen
Max Quasem	4,364.95	Cohen-Cohen
Katie Massart	3,848.62	Altig-Orlovic
Francis Ifopo	3,831.71	Steve Friedlander
Dustin Dunbar	3,809.85	Alt-Orl-Venekamp

REINSTATEMENT BONUS

Qualifier	Amount	SGA
Sami Mogannam	\$4,497.60	Jatoft-Foti
Lina Namu	2,191.54	Furer-Whittinghill
Sarah Quint	1,717.44	Altig-Orlovic
Lawrence Turk	1,404.54	Theodore Pappas
Anthony Leggett	1,338.44	Joshua Goodman
Lance Martin	1,277.37	Surace-Smith
Peter Kaplanis	1,041.84	Josh Chalom
Richard Walus	989.97	Bob Olson
Mark Lindenmann	987.51	Theodore Pappas
David Higa	895.51	Cohen-Cohen

Bonus Total: \$2,093,216.49

Dear Future SGA



SGA Career Track

Whether you are new to our Company or even someone with tenure, have you ever wondered what you had to accomplish in order to be promoted to State General Agent? The answer is simple — achieve these three levels.

If you have any questions, please feel free to set up a conference call with your State General Agent and me. I look forward to seeing you achieve your dream of financial security!

— **Larry Strong**
Vice President, Agency Leadership Development

Level 1: Qualifying

- For you to qualify you must meet the following criteria:
- 2 years of continual service with AIL/NILICO
 - Production of at least \$225,000 of 1st Six Mo. Agent production (Last 12 Months)
 - Must have a 4-Month Retention Rate of 68.0% or higher (Please note that although you need to qualify to be promoted, we will begin the process as soon as you achieve the production level regardless of quality factor.)

Level 2: Preparing for an Offer

Once you qualify by achieving the above criteria, a Personal Leadership Profile will be sent to your home address with a copy to your SGA. Also, we will schedule a conference call between you, your SGA, your SGA's Director and myself to determine your interest in being a SGA and to initiate a consistent communication process between you, your SGA and the Home Office.

Level 3: Getting an Offer

- I will contact you to:
- Let you know what territory/territories we are offering
 - Discuss who may be going with you. (Your SGA can protect one person who they feel they need to keep.) This process has been in place since January 2008, resulting in 38 SGA promotions, and there will be many more.



Rob Falvo
Senior Vice President
of Field Operations

Prove Yourself a Leader

After many years of working with this great company, it has been proven to me over and over that if you want to be a leader, you must demonstrate leadership in all areas of your behavior.

In this article, I would like to outline seven suggestions to help you increase your ability to lead.

1. **Cultivate credibility.** Always be congruent in what you say and what you do.
2. **Achieve results.** This comes from providing clear direction for your people, getting feedback from others and acting on it. Define goals and deadlines but also identify what is not important to help eliminate distractions.
3. **Acquire perspective.** Be aware of the ever-changing business environment by broadening your knowledge base and soliciting opinions. Expect to continue to evolve your approach to avoid becoming obsolete.
4. **Practice humility.** Confidence is critical to success, but overconfidence or brashness can lead to mistrust and ineffectiveness. Give others opportunities, and credit when they succeed.
5. **Build leaders.** Work throughout the organization to give people the opportunity to develop solutions and expertise. Share your own leadership stories and focus on developing successors.

6. **Leverage conversations.** Use day-to-day conversations, managers' meetings, lunches, personal chats or town hall style meetings rather than formal announcements to stay in touch with agents, managers and peers about developing issues.

7. **Exercise balance.** Avoid being a workaholic. Delegate tasks and focus on what really matters to sustain your energy.

And finally, I leave you with the following thought that will help tie all of these together and help you build your business: Do all of the above with the right spirit... that of giving and sharing with others.

Possess the attitude of Christ, who was not power hungry, but rather emptied Himself.

Directors of the Month

Sales Director of the Month

Leaders growing leaders!

Domenico Bertini

Domenico had 67% Growth in his territories with over 750,000 of ALP Growth!

Congratulations on this awesome achievement.



PR Director of the Month

Leaders growing leaders!

Patti Morgan

For her territories, Patti increased leads in March 2010 by 15,207 over March 2009!

Congratulations on this fantastic performance.



New LAB Member

American Income Life and National Income Life Insurance Companies are pleased to announce that Bruce R. Smith, President of the Glass, Molders, Pottery, Plastics and Allied Workers International Union (AFL-CIO, CLC) has been named to the Labor Advisory Board.

A native of Michigan and the father of three daughters, Bruce Smith was sworn in as the president of the Glass, Molders, Pottery, Plastics and Allied Workers International Union (GMP) on January 26, 2010. He is also a member of the Executive Council for the AFL-CIO and a Vice President for Union Label & Service Trades Department. In addition to his Presidential responsibilities, Smith currently serves as Trustee on a number of Taft-Hartley pension plans, health & welfare plans, and the GMP & Employers Retiree Trust. He also recently was named to serve on the executive board of the Maritime Trades Department, AFL-CIO.

Smith started his labor movement involvement some 38 years ago while employed by Noreen Pattern & Foundry in Fruitport, Michigan, in 1972. At the time, this foundry was represented by the International Molders & Allied Workers Union.



Bruce Smith

Five years later, Smith was elected the full time business agent for the statewide amalgamated Local Union #120. While working in Michigan, he was active in and was an officer in the West Michigan Labor Council.

It was in 1984, at the International Molders Union Convention in Bal Harbour, Florida, that Smith was elected Financial Auditor. He served in the position at the union's headquarters in Cincinnati, Ohio

until 1988. That year was when the former Molders Union merged with the Former Glass, Pottery & Plastics International Union and formed the current Glass, Molders, Pottery, Plastics and Allied Workers International Union (AFL-CIO, CLC).

With the merger came many changes; Smith was then elected an International Executive Officer of the merged GMP union. He subsequently was re-elected three times, in 1992, 1996, and 2000.

In May 2001, Smith was appointed Area Director in the St. Louis, Missouri office. He remained there a little over a year. In August 2002, he was appointed Vice President of Area 1 in the Washington, D.C. office.

Smith has also served as International Secretary Treasurer of the Glass, Molders, Pottery, Plastics and Allied Workers International Union since July 2004, and was re-elected by acclamation to a second four-year term in 2008.

The Labor Advisory Board consists of labor leaders from various international unions and organizations advocating labor related causes.

bon voyage!

PARIS CONTEST

Finally! Finally! We have the results on the Paris Contest! The purpose of this contest was to ensure a great ending to 2009 and to get an even better start to 2010. Well, I'm pleased to announce this mission accomplished. To all of you, thank you for your participation in this contest. To the winners, you got the job done and I look forward to spending time with you on what I hope to be one of the greatest trips of our lifetime. You worked hard to achieve your results and you deserve the very best!

- Roger Smith

State General Agents

Steve Friedlander Category II 1st Six Mo STD: 510.04% Net ALP Growth: 381.59% Code STD: 337.88% Average: 409.84%	
Rick Altig Ilija Orlovic Chad Deley Category III 1st Six Mo STD: 101.61% Net ALP Growth: 110.82% Code STD: 207.41% Average: 139.95%	
Rick Altig Ilija Orlovic Dustin Venekamp Category VI 1st Six Mo STD: 103.12% Net ALP Growth: 104.73% Code STD: 150.00% Average: 119.29%	
Joseph Diecedue Category VII 1st Six Mo STD: 118.69% Net ALP Growth: 65.72% Code STD: 133.33% Average: 105.92%	
Timothy Matteson Category IX 1st Six Mo STD: 111.02% Net ALP Growth: 84.25% Code STD: 126.09% Average: 107.12%	

Managing Agents



RGA: Taina Lameko
SGA: Friedlander
Codes: 99
Net ALP: \$1,246,124



MGA: Stephen Hill
SGA: Friedlander
Codes: 54
Net ALP: \$583,363



GA: Amosa Faamanu
SGA: Friedlander
Codes: 12
Net ALP: \$106,378



SA: Sarah James
SGA: Friedlander
Codes: 18
Net ALP: \$229,785

PR Reps



Chuck Hill
Category I
SGA: Jatoff-Foti
Leads: 29,819



Katherine Kidder
Category III
Director: PA/Farr
Leads: 11,349



Ken Altizer
Category IV
Director: WV/Morgan
Leads: 16,919

Personal Producers



Ofa Tupouniua
SGA: Friedlander
Net ALP: \$167,516



Pafuti Toleafa
SGA: Friedlander
Net ALP: \$130,050



Maria Rocha
SGA: Jatoff-Foti
Net ALP: \$122,466



Terrence Asuncion
SGA: Jatoff-Foti
Net ALP: \$122,015



Lesina Ah Sue
SGA: Friedlander
Net ALP: \$120,629



Omar Hashimi
SGA: Jatoff-Foti
Net ALP: \$112,999



Amir Sedaghat
SGA: Altig-Orlovic
Net ALP: \$111,578



Lily Tchen
SGA: Cohen-Cohen
Net ALP: \$107,090



Max Quasem
SGA: Cohen-Cohen
Net ALP: \$102,681



Ben Halali
SGA: Jatoff-Foti
Net ALP: \$100,315

PLEASE NOTE: All figures are Contest to Date beginning October 1, 2009 and ending March 31, 2010.

■ Anniversaries

26 Years of Service
Vivian Dwyer, PR
22 Years of Service
Susan Gilbert, PR
21 Years of Service
Scott Remmey, Agt
20 Years of Service
Christopher Cummings, Agt
Paramjit Sangha, Agt
19 Years of Service
Sharon Nigota, Agt
Jeff Spanaus, Agt
16 Years of Service
Daniel Phares, MGA
George Sturge, Agt
15 Years of Service
Darrell Dorey, PR
Maria Esposito, MGA
Christine Hartman, MGA
Patti Morgan, PR
13 Years of Service
Tyrone Conard, SGA
12 Years of Service
Cisco Perez, SGA
10 Years of Service
Tod Brown, RGA
Becky Cutler, PR
Vance Rountree, MGA
9 Years of Service
Mary Ayarzagotia, MGA
Theodore Pappas, SGA
Douglas Zigby, Agt

8 Years of Service
Travis Price, RGA
William Slocum, PR
7 Years of Service
Matthew Ho, Agt
Horace Johnson, MGA
Karen Stockwell, Agt
Angelika Vassilieva, Agt
6 Years of Service
Ronald Berube, Agt
Raphael Bouchereau, Agt
Mark Gorman, GA
Richard Greenberg, Agt
Bonnie Williams, MGA
5 Years of Service
Sorana Blackfoot, Agt
David Garbarskiy, GA
Katherine Georgiou, Agt
Shiwa Hollingsworth, Agt
Diana McNair, Agt
Troy Plummer, RGA
Scott Rehberg, SGA
Tibor Simon, RGA
Emmanuel Villaseñor, SA
4 Years of Service
Michael Boyer, MGA
Todd Engelson, Agt
Elizabeth Farm, PR
Sal Giacchi, Agt
Christopher Keller, GA

Patricia Longenecker, Agt
Todd O'Neill, Agt
Steven Orcherton, PR
Raymond Risucci, MGA
Jennifer Wehrle, Agt
3 Years of Service
Stephane Bartlett, MGA
Stephen Crockett, PR
Robert Drake, SA
Jeremy Engrav, Agt
Albert Lau, GA
Jacqueline Lowe, PR
Gregory McMeckan, MGA
Gregory Myers, PR
Patrick Robitaille, MGA
Benton Tong, GA
Gevorg Yanukyan, MGA
2 Years of Service
Larry Adebessin, Agt
Raymond Angeles, MGA
Robert Barzyk, Agt
Rog Beaudro, PR
Robert Biser, SA
Ricky Bryant, Agt
Kevin Burton, MGA
Norman Candelore, Agt
James Ching, SGA
Matthew Cisneros, GA
Myrna Cosman, SA
Nancy Crampton-Brophy, MGA
Kyriacos Davis, MGA
Irakli Dolidze, Agt
Daniel Hanson, Agt
Alex Hernandez, MGA
Mike Hudnall, MGA
Kyle Klipp, MGA
Joshua Lageman, Agt

Jose Lomeli, SA
Bernardo Lopez, SA
Richard Lutz, MGA
Matthew MacDonald, RGA
Ashley McMurtry, SA
Fritznel Octave, GA
Bernard Oliphant, MGA
Gieb Ostrovsky, Agt
Adelfa Parinas, Agt
Kevin Rendon, SA
Kim Sprenger, Agt
Leone Tom-James, GA
Daniel Umbertone, MGA
Francisco Zarathustra, GA
Mark Ziemianski, Agt
1 Year of Service
Antron Adkison, GA
Jesse Atatai, Agt
Ryan Binette, Agt
Gerald Bledsoe, GA
Theresa Brick, Agt
Thomas Bryant, GA
Hollie Christian, Agt
Richard Cleveland, Agt
Matthew DeCola, MGA
Joshua Dowse, MGA
Harold Durana, Agt
Christopher Eickelmann, SA
Matthew Ficara, Agt
Odilia Goulart, Agt
Lauren Hamrick, SA
Wade Humphries, MGA
Fetaui Ioane, Agt
John C Johnson, SA
Sujata Kapadia, Agt
Dennis Keplinger, MGA
Violet Lamsam, Agt

Tracy Little, PR
Lydia Lozano, Agt
Russell Meredith, GA
James Moland, MGA
Matt Moore, SA
Regan Munro, SA
Joel Neiryck-Coon, SA
Felicity O'Halloran, Agt
Sean O'Reilly, SA
Violette Ozeran, GA
Marjo Plessius, Agt
Bryce Pollock, Agt
Nicholas Powell, MGA
Feroz Rahman, Agt
Maria Rocha, Agt
Morgan Romero, MGA
Michael Schneider, GA
Dawn Selden, SA
Amy Snow, Agt
Charles Steele, MGA
David Steinhoff, Agt
Christine Thomas, PR
Don Tong, Agt
Marianne vanGraan, Agt
Brian Welsh, SA
James Welsh, SA
Patrick White, Agt
Jason Wilkins, SA
Lonnie Williams, GA
Darren Wolf, SA
Kelly Yingling, SA
John Young, MGA

■ Promotions

STATE GENERAL AGENT
John Akers
James Ching
Arthur Greene
Chris LaFond
T J Powers
REGIONAL GENERAL AGENT
Andrew Aaron
Mark Beckford
Michael Burningham
DeMario Cooper
Timothy Cruise
Stephen Hill
Darmeny Jones
Antonio Monica
Daniel Orr
Byron Paz
Michael Sawyer
Steven Stensrud
Tracy Thomas-Shell
MASTER GENERAL AGENT
Jeffrey Aleman
Jeffrey Bailey
Shane Burns
Dina Cobos
Mario DePinto
Magda Figueiredo
Joseph Flynn
Michael Fulkerson
Felisha Fullard
David Gombkoto
Naron Hamilton
Michael Kyatt
Patricia Lee
Richard Lutz
James Moland
Jandar Naloev
Kilisimasi Segal

Charles Steele
Alba Wandurraga
John Young
60%
GENERAL AGENT
Thomas Bryant
Richard Chaffee
Rodney Chaney
Edward Corbett
George Fallowfield
Joshua Jackson
Nicole Johnson
Paul Lawson
Richard Lepis
Adam Niman
Felicia Ricks
Lisa Sanders
Dennis Titcombe
Patrick Ward
57.5%
GENERAL AGENT
Lesina Ah Sue
Ancil Bishop
David Borghi
Christina Burdi
Rita Charles
Nicholas Collins
Amosa Faamanu
Michael Frank
Sean Hanson
Chad Hatfield
James May
Jerry O'Reilly
Lafi Papalii
Victor Rodos
Norman Sellen
Bryant Smith

55%
SUPERVISING AGENT
Daniel Amaro
Mona Balidemaj
Allen Beerman
Janet Burns
Brian Culp
Tiffany Curley
Donald Dick
Ronald Friedlander
Mark Glazer
Richard Henry
Betty Hewlett
Randi Hood
Ariana Jones
Robert Karetny
Stephen G King
Gil Legarte
Zenobia Macarthy-Harris
Rodney Nichols
Gabriel Pantely
Raymon Reynolds
Daniel Rhoades
Danielle Riddle
Sheree Risley-Aragon
Jared Rivera
Michael Rosecrans
Steven Schnitzer
James Seaborn
John Windham
Lemlem Zerayesus
52.5%
SUPERVISING AGENT
Jacquelyne Batiste
Gary Berlinger
Janet Bingham
David Burton
Jane Clafin

Michael Collins
Roderick Copp
Nicholas Despoteris
Colleen Devine
Christian Fahey
Laura Flores
Anthony Futules
James Garnett
Rodney Gause
Christopher Gonzalez
Semi Halanukonuka
Mikaela Koile
Thomas Krueger
Mark Liszewski
Kerry Loggins
Manu Manu
Andrea Marulanda
Peter McCormick
Jeffrey Rayford
Clayton Roberts
Alpha Robinson
Michael Segulla
Tualai Siau
Rockey Simmons
Jamie Soberanes
Huia Stone
Jason Thompson
Ofa Tupouniua
Gregory VanSuch
Shalaah Watson
Brian Weinewuth
Marvin York

New SGA John Akers

John started with American Income in January 2001. Within two years, he had become the SGA of Nebraska and western Iowa where he built a successful career over the following six years. After a short leave of absence in 2009, we are pleased to announce John's return as a SGA in Kansas City. "I am excited to return to the best contract in the Torchmark Corporation – the SGA contract. Thank you to everyone who helped make it happen!"



New Director Michael Clint

New director Michael C. Clint was in the insurance business during his high school and college days, working to pay for his education. The longtime Dallas area resident was also a business owner for more than 13 years. When Michael started his manufacturing and consulting sales company in 1995, his best source of leads was word-of-mouth referrals. Michael believes building a strong foundation is the key to success in any business. "In coming over to AIL, I could have only dreamed to have the support and resources that are available to the SGAs when I was starting my company. The entire team here at AIL has been an inspiration in working and growing together. I look forward to working with AIL."



New Director Steve Kafkis

Steve Kafkis has worked in the Insurance and Investment Industry for more than 14 years. He has been in management and ran his own agency for a decade, so his strengths include recruiting and developing agents. "I am very excited to join the American Income Life family and look forward to helping the Company achieve its goals."



New Director Tim McGuire

New director Timothy C. McGuire began his insurance career at age 23 and has opened new branch offices for Globe and United American in Denver and San Diego. He became Liberty National Life's Regional Vice President of Sales in 2007. His awards include the President's Club, Honor Club Branch Manager and Rookie Branch Manager of the year. "I have really enjoyed my career with the various Torchmark companies and am extremely happy to be part of the AIL family."





I can't believe how much easier it is to train using the new needs based Laptop Presentation!

A better way is coming!
The new Laptop Presentation.

More details to come.

■ Direction



Debbie Ensted
*Vice President
of Public Relations Field Operations*



School Days

The air was electric and filled with excitement as the 35 new PR Representatives and Marketing Specialists began to arrive in the Training Room. They were filled with anticipation of what the next couple of days would bring and anxious to begin their journey with AIL/NILICO.

Denise and I were equally excited as we prepared for the PR School, which was held April 1st and 2nd in McKinney, Texas. It brought back many memories for us. Memories from long, long ago when we first began our careers with AIL. We shared those stories with the new team members, with the intent to paint the picture of the unique and amazing opportunity that lies ahead of them. We tried to instill in them that there is no other opportunity like this – and more importantly, the opportunity is what you make it.

As we spoke of the Company structure, the history of the Company, our support of Organized Labor and working families, we both could not help but feel the familiar sense of pride that is innately understood when you embrace the AIL opportunity.

The new PR Representatives and Marketing Specialists came from all walks of life – the labor movement, fresh out of school, with marketing backgrounds, and past agents – but they all embodied the spirit of who we are and what we do. They all understood the value of supporting a working family agenda.

And we could not be more pleased with the 35 new PR Representatives and Marketing Specialists who are now out in the field, learning their craft and on the journey. We are expecting results as we welcome the Graduates to the family!





LEADERSHIP ACADEMY

We are excited to introduce the AIL/NILICO Leadership Academy page to the Spotlight! And there is no better way to launch than recognizing the most recent recipients of the prestigious Legacy Award who were honored at the recent SGA meeting in New Orleans.

Developing more outstanding leaders and the growth of AIL and NILICO is synonymous. The Leadership Academy provides the forum to share and teach specific fundamentals, skills and strategies required to become a highly successful SA, GA, MGA, RGA and SGA. Attendees have already proven that when they take what they learn at the Leadership Academy and apply it directly to their agency building process, greater growth and success follows.

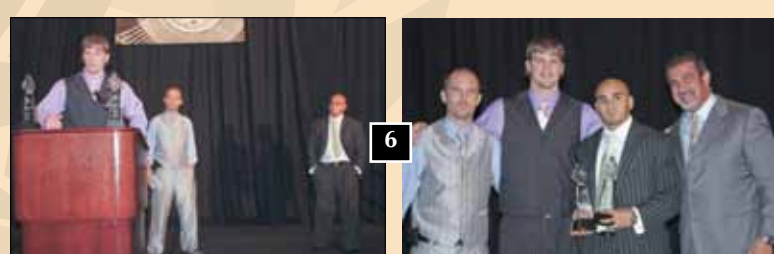
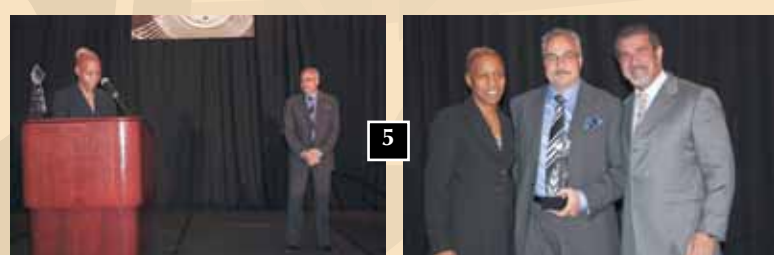
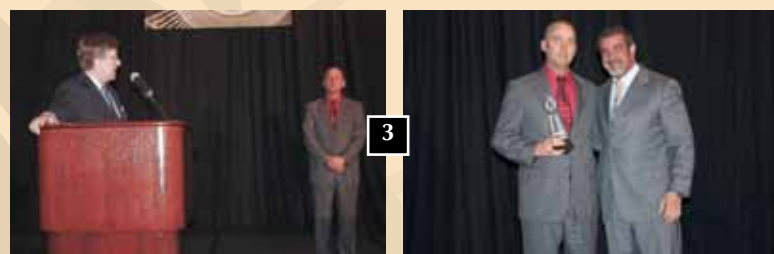
Speaking of growth and success, there is simply no greater compliment to leadership than coaching, mentoring and developing another person to higher levels of achievement. This philosophy is central to what the Leadership Academy is all about. And it certainly represents the beliefs of the SGAs honored with the Legacy Award in this issue.

Stay Strong! Lead On!

1. Art Greene -> Paul Rumbuc
2. James Ching -> Marc Rosen
3. Eric Cochran (via Larry Strong) -> James Bailey
4. Chris LaFond -> Altig-Orlovic
5. Antoinette Yellock -> Fred Hadayia
6. TJ Powers and Jeff Thiel -> Simon Arias

**Management is doing things right;
leadership is doing the right things.**

- Peter F. Drucker



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**MEGA
MONTH**

\$14.785 Million Net ALP
March - Highest Month Ever
First Time over \$14 Million in a Month

\$3.4 Million Net ALP
 March Week 4 - Highest Week Ever
 942 Codes - Highest Month Ever
 4,201 Agents - Highest Agent Count Ever
 137K Leads - Best First Quarter Ever
 for Leads + TGS Signed

codes

agents

Individual Producers



1. Ben Halali
San Jose, CA



2. Ofa Tupouniua
Auckland, NZ



3. Terrence Asuncion
Concord, CA



4. Rocio Price
Concord, CA



5. Lesina Ah Sue
Auckland, NZ



6. Ann Wainit
Honolulu, HI



7. Francis Ifopo
Auckland, NZ



8. Pafuti Toleafoa
Auckland, NZ



9. Richard Luzaich
Minneapolis, MN



10. Christian Napiza
Fresno, CA



11. Amir Sedaghat
Surry, BC



12. David Livingston
Columbus, OH



13. Dustin Dunbar
Sioux Falls, SD



14. Lydia Lozano
San Diego, CA



15. Akbar Hosseini
San Jose, CA



16. Mario Chavez, Jr.
San Jose, CA



17. Samson Adelufosi
Edison, NJ



18. Henry Ingraham
Plantation, FL



19. Jose Lopes
Brockton, MA



20. William Parmeter
Rochester, NY

IceBreakers

Leane Nguyen
Concord, CA
\$18,719 Net ALP
Ernesto Magat MGA
Jatoff-Foti SGA

Daniel Posner
San Jose, CA
\$18,180 Net ALP
Ben Halali MGA
Steve Friedlander SGA

Mathew Phillips
Auckland, NZ
\$15,845 Net ALP

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 20 Individual Producers list for the month, as well as the next Top 3 in this category.

March Production						
Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Ben Halali	\$49,126		85.0	Ben Halali	Jatoff-Foti
2.	Ofa Tupouniua	46,692	97			Steve Friedlander
3.	Terrence Asuncion	36,727		92.9	Ernesto Magat	Jatoff-Foti
4.	Rocio Price	27,437	79		Sarai Castanon	Jatoff-Foti
5.	Lesina Ah Sue	26,965		83.7	Stephen Hill	Steve Friedlander
6.	Ann Wainit	25,616	91		John Collins	Altig-Orlovic
7.	Francis Ifopo	25,544		68.8	Taina Lameko	Steve Friedlander
8.	Pafuti Toleafoa	25,006	99		Stephen Hill	Steve Friedlander
9.	Richard Luzaich	24,523	96		Zachary Hart	Altig-Orlovic-Deley
10.	Christian Napiza	24,309		70.3	Ben Halali	Jatoff-Foti
11.	Amir Sedaghat	24,093		93.0	Bobby Gujral	Altig-Orlovic
12.	David Livingston	23,711	98		Jamison Weatherspoon	Surace-Smith
13.	Dustin Dunbar	23,090		75.8	Todd Engelson	Alt-Orl-Venekamp
14.	Lydia Lozano	22,888		79.0		Furer-Whittinghill
15.	Akbar Hosseini	22,689		72.0	Ben Halali	Jatoff-Foti
16.	Mario Chavez, Jr.	22,492		76.4	Ben Halali	Jatoff-Foti
17.	Samson Adelufosi	20,802		76.9		Eric Giglione
18.	Henry Ingraham	20,790		75.8	Kevin Davis	Williams-Zophin
19.	Jose Lopes	20,766	95			Philip Prata
20.	William Parmeter	20,687		70.1	Hal Herman	Oldham-Bianchi
21.	Katie Massart	20,667		85.6	Brenton Betts	Altig-Orlovic
22.	Janet Bingham	20,547	87			Sabrina Lloyd
23.	Lily Tchen	19,953		87.7	David Iriye	Cohen-Cohen
24.	Bruce Tan	19,673	100		Christopher Clark	Altig-Orlovic
25.	Filipo Havili	19,664		76.8	Lorenzo Lameko	Steve Friedlander
26.	Kyle Wrobel	19,471	82		James Cunningham	Surace-Smith
27.	Nicole Johnson	19,443		73.1	Jamison Weatherspoon	Surace-Smith
28.	Brock Lampe	19,125		83.6	Matt Pflueger	Altig-Orlovic
29.	Chris Wilcox	18,937	96		Tiffany Roland	Altig-Orlovic
30.	Leane Nguyen	18,719	96		Ernesto Magat	Jatoff-Foti
31.	Andrew Helgeson	18,714	95			Altig-Orlovic
32.	Theresa Bellajaro	18,691		76.5	Christopher Clark	Altig-Orlovic
33.	Toni Puamau	18,389	96		Theresa Setefano	Steve Friedlander
34.	Max Quasem	18,324		85.9		Cohen-Cohen
35.	Chinda Vongkhampha	18,199	87		Ben Halali	Jatoff-Foti
36.	Daniel Posner	18,180	100		Ben Halali	Jatoff-Foti
37.	Sebastian Kazek	18,159		76.4	Sebastian Kazek	Matt Henderson
38.	Ryan Kendl	18,134		80.6	Nicholas Lorence	Altig-Orlovic
39.	Tibor Simon	18,023		84.4	Hyungjun Kae	Altig-Orlovic
40.	Robert Ulreich	17,895		87.4		Jatoff-Foti
41.	Elvis Obonor	17,764		70.4		Eric Giglione
42.	Andrew Haskins	17,751		77.3	Chris LaFond	Altig-Orlovic
43.	Andre McCallum	17,645	98		Daniel Hartwig	Surace-Smith
44.	William Lee	17,618	88		Ben Halali	Jatoff-Foti
45.	Dominique Bertoncini	17,491	85		Ben Halali	Jatoff-Foti
46.	Beau Springer	17,223		71.3	John Collins	Altig-Orlovic
47.	Odilia Goulart	17,055		68.6	Sarai Castanon	Jatoff-Foti
48.	Gil Legarte	16,966	100		Christopher Stephens	Jatoff-Foti
49.	Jesse Atatai	16,678		81.0	Stephen Hill	Steve Friedlander
50.	Maria Rocha	16,639		83.1	Ernesto Magat	Jatoff-Foti

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

YTD Production						
Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Ofa Tupouniua	\$126,111	97			Steve Friedlander
*2.	Pafuti Toleafoa	72,403	99		Stephen Hill	Steve Friedlander
*3.	Terrence Asuncion	68,474		92.9	Ernesto Magat	Jatoff-Foti
*4.	Ben Halali	66,087		85.0	Ben Halali	Jatoff-Foti
*5.	Ann Wainit	61,947	91		John Collins	Altig-Orlovic
*6.	Dustin Dunbar	61,539		75.8	Todd Engelson	Alt-Orl-Venekamp
*7.	Lily Tchen	55,558		87.7	David Iriye	Cohen-Cohen
*8.	Lesina Ah Sue	54,591		83.7	Stephen Hill	Steve Friedlander
*9.	Rocio Price	54,031	79		Sarai Castanon	Jatoff-Foti
*10.	Max Quasem	53,360		85.9		Cohen-Cohen
11.	Eriteta Tauraoi	48,082	99		Stephen Hill	Steve Friedlander
12.	Maria Rocha	46,756		83.1	Ernesto Magat	Jatoff-Foti
13.	Katie Massart	45,375		85.6	Brenton Betts	Altig-Orlovic
14.	William Parmeter	45,198		70.1	Hal Herman	Oldham-Bianchi
15.	Jose Lopes	45,085	95			Philip Prata
16.	Sosefo Petelo	44,898	95		Lorenzo Lameko	Steve Friedlander
17.	Akbar Hosseini	44,196		72.0	Ben Halali	Jatoff-Foti
18.	Amy Shui	43,235		79.9	David Ackerman	Eric Giglione
19.	Francis Ifopo	42,125		68.8	Taina Lameko	Steve Friedlander
20.	Lydia Lozano	41,072		79.0		Furer-Whittinghill
21.	Andrew Helgeson	40,961	95			Altig-Orlovic
22.	Ross Ewen	40,497		88.7		Scott Rehberg
23.	Shahnaz Toloui	40,274		68.0	David Iriye	Cohen-Cohen
24.	Joey Kennedy	40,180		73.6	Jesse Lawson	Altig-Orlovic
25.	Siupeli Tuitupou	40,170	98		Taina Lameko	Steve Friedlander
26.	Henry Ingraham	39,705		75.8	Kevin Davis	Williams-Zophin
27.	Toni Puamau	39,454	96		Theresa Setefano	Steve Friedlander
28.	Scott Hanna	39,450		75.0	Scott Hanna	Williams-Zophin
29.	David Ramirez	38,881		74.8	Ben Halali	Jatoff-Foti
30.	Bryant Hendley	38,880		74.2	Christina Hartman	Steve Hartman
31.	Ryan Kendl	38,714		80.6	Nicholas Lorence	Altig-Orlovic
32.	Mario Andres Chavez	38,602		85.1	Doreen Ryan-Foti	Jatoff-Foti
33.	Christian Napiza	38,485		70.3	Ben Halali	Jatoff-Foti
34.	Filipo Havili	38,413		76.8	Lorenzo Lameko	Steve Friedlander
35.	Dominique Bertoncini	38,082	85		Ben Halali	Jatoff-Foti
36.	Luciana Mosca	37,727		87.3	Carlo Bonifazi	Bob Olson
37.	Ryan Leong	37,725		68.2	Paul Samra	Jatoff-Foti
38.	Kevin Ishikane	37,717		82.2	Daven Hermosura	Altig-Orlovic
39.	Robert Ulreich	37,648		87.4		Jatoff-Foti
40.	Erez Shabtay	37,636		85.9		Cohen-Cohen
41.	Patrick Tannous	37,389	87		Patrick Tannous	Cisco Perez
42.	Andrew Haskins	37,384		77.3	Chris LaFond	Altig-Orlovic
43.	Odilia Goulart	36,777		68.6	Sarai Castanon	Jatoff-Foti
44.	Sebastian Kazek	36,651		76.4	Sebastian Kazek	Matt Henderson
45.	Sammar Miqbel	36,629		69.9	Sarai Castanon	Jatoff-Foti
46.	Jaime Rozotto	36,435		69.2	Doreen Ryan-Foti	Jatoff-Foti
47.	Scott R Davis	36,435	83		Thomas Vena	Simon Arias
48.	Elias Hazen	35,965		76.4	Darron Hacker	Surace-Smith
49.	Brock Lampe	35,403		83.6	Matt Pflueger	Altig-Orlovic
50.	Michael Cook	35,122	90		Steven Edgell	Altig-Orlovic

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

Supervising Agents



1. Kraig Jilge
San Jose, CA



2. Andrea Nichols
Rochester, NY



3. Serah James
Auckland, NZ



4. Roger Weisman
Rochester, NY



5. Alfred Taren
Diamond Bar, CA

March Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Kraig Jilge	\$67,458	\$116,116	68.2	Ben Halali	Jatoff-Foti
2.	Andrea Nichols	53,394	60,362	70.3	Stephen Jubrey	Oldham-Bianchi
3.	Serah James	53,038	81,541	69.0	Taina Lameko	Steve Friedlander
4.	Roger Weisman	36,970	47,249	75.1	Stephen Jubrey	Oldham-Bianchi
5.	Alfred Taren	26,301	32,496	94	Alex Hernandez	Allan Jennings
6.	Sanele Lafaele	26,150	40,798	96	Theresa Setefano	Steve Friedlander
7.	Kelly Yingling	22,931	34,093	89	Amanda Beyersdorff	Surace-Smith
8.	Sean O'Reilly	21,483	30,200	89	Ryan Vopat	Surace-Smith
9.	Nic Iagulli	20,834	24,757	94	Daniel Hartwig	Surace-Smith
10.	Shawn Reid	19,499	25,883	96	Stephen Jubrey	Oldham-Bianchi

ALL TIME RECORD: LORENZO LAMEKO \$78,033 1st Six Mo Agt
 ALL TIME RECORD: KRAIG JILGE \$116,116 Net ALP **HOT NEW RECORD**

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Serah James	\$131,734	\$178,022	69.0	Taina Lameko	Steve Friedlander
2.	Kraig Jilge	118,161	171,433	68.2	Ben Halali	Jatoff-Foti
3.	Roger Weisman	91,794	113,520	75.1	Stephen Jubrey	Oldham-Bianchi
4.	Andrea Nichols	81,548	91,009	70.3	Stephen Jubrey	Oldham-Bianchi
5.	Sanele Lafaele	63,538	88,449	96	Theresa Setefano	Steve Friedlander
6.	Sean O'Reilly	53,159	71,401	89	Ryan Vopat	Surace-Smith
7.	Tosha Tremblay	49,356	69,851	83	Eric Brown	Chris Hernandez
8.	Kelly Yingling	47,986	69,876	89	Amanda Beyersdorff	Surace-Smith
9.	Alfred Taren	36,662	56,369	94	Alex Hernandez	Allan Jennings
10.	Michael Romeo	35,844	97,991	71.8	Raymond Risucci	Oldham-Bianchi

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt
 ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

General Agents



1. Karen Gagarin
Concord, CA



2. Norman Sellen
Auckland, NZ



3. Rita Charles
Auckland, NZ



4. Peter Chung
Concord, CA



5. Joshua Jackson
Baton Rouge, LA



6. Amosa Faamanu
Auckland, NZ



7. Timothy Watson
Cleveland, OH



8. Scott Patterson
Baton Rouge, LA



9. Seth Raymond
Rochester, NY



10. Vaaufiao Robertson
Auckland, NZ

March Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Karen Gagarin	\$58,769	\$140,718	85	Ernesto Magat	Jatoff-Foti
2.	Norman Sellen	50,133	58,530	74.3		Steve Friedlander
3.	Rita Charles	45,153	59,014	98	Stephen Hill	Steve Friedlander
4.	Peter Chung	34,771	68,793	83	Sarai Castanon	Jatoff-Foti
5.	Joshua Jackson	33,558	46,975	94	Brian Schreiter	Joseph Diecedue
6.	Amosa Faamanu	32,207	39,306	94	Taina Lameko	Steve Friedlander
7.	Timothy Watson	32,176	57,248	88	Ryan Vopat	Surace-Smith
8.	Scott Patterson	32,173	39,693	94	James Palmes	Joseph Diecedue
9.	Seth Raymond	31,790	55,739	73.8	Stephen Jubrey	Oldham-Bianchi
10.	Vaaufiao Robertson	30,389	40,927	79.6	Sita Pereira	Steve Friedlander
11.	Catherine Brown	28,833	40,111	94	Allen Nelson	Steven DiChiaro
12.	Robert Black	28,631	40,680	92	Garret Kun	Fred Hadayia
13.	James May	28,251	34,120	89	Hal Herman	Oldham-Bianchi
14.	Ronald Trombetta	26,350	39,651	94	Thomas Vena	Simon Arias
15.	Nicholas Collins	21,088	30,409	94	Curtis Moreland	Diego Arangopuerta
16.	Lafi Papalii	20,310	42,420	80.1	Lorenzo Lameko	Steve Friedlander
17.	Charles Mickens	20,239	28,762	86	Brandon Teter	Matthew Hogan
18.	Daniel Walton	19,148	39,303	75.3	Patrick Bendure	Surace-Smith
19.	Kyriacos Davis	19,123	48,445	72.7	T J Powers	Simon Arias
20.	Stephen Archer	18,696	23,704	95		Hunter Szoka

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
 ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Karen Gagarin	\$147,722	\$279,373	85	Ernesto Magat	Jatoff-Foti
*2.	Norman Sellen	128,802	145,064	74.3		Steve Friedlander
*3.	Rita Charles	114,309	148,305	98	Stephen Hill	Steve Friedlander
*4.	Chantal Daigle	107,472	134,136	89	Daiel Orr	Imran Satti
*5.	Amosa Faamanu	80,558	95,240	94	Taina Lameko	Steve Friedlander
6.	Timothy Watson	78,412	136,631	88	Ryan Vopat	Surace-Smith
7.	John Viar	76,757	98,809	79	Gregory Williamson	Slav Bitman
8.	Peter Chung	74,202	152,185	83	Sarai Castanon	Jatoff-Foti
9.	Vaaufiao Robertson	70,665	84,911	79.6	Sita Pereira	Steve Friedlander
10.	Ronald Trombetta	69,682	94,004	94	Thomas Vena	Simon Arias
11.	James May	60,032	74,060	89	Hal Herman	Oldham-Bianchi
12.	Kyriacos Davis	58,707	134,197	72.7	T J Powers	Simon Arias
13.	Wanda Draughon	58,277	106,720	72.6		Sabrina Lloyd
14.	Seth Raymond	54,431	107,739	73.8	Stephen Jubrey	Oldham-Bianchi
15.	Scott Patterson	52,317	64,377	94	James Palmes	Joseph Diecedue
16.	Lesina Ah Sue	51,233	154,576	79.1	Stephen Hill	Steve Friedlander
17.	Daniel Walton	49,688	83,405	75.3	Patrick Bendure	Surace-Smith
18.	Joshua Jackson	49,670	72,176	94	Brian Schreiter	Joseph Diecedue
19.	Robert Black	48,789	74,811	92	Garret Kun	Fred Hadayia
20.	Lafi Papalii	47,488	95,142	80.1	Lorenzo Lameko	Steve Friedlander

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
 ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. **Stephen Hill**
Auckland, NZ



2. **Stephen Jubrey**
Rochester, NY



3. **Ben Halali**
San Jose, CA



4. **Brett Gryska**
Rochester, NY



5. **Karen McQuoid**
Auckland, NZ



6. **Kevin Davis**
Plantation, FL



7. **Zachary Hart**
Minneapolis, MN



8. **Lorenzo Lameko**
Auckland, NZ



9. **Kilisimasi Segal**
Auckland, NZ



10. **Tiffany Roland**
Portland, OR

March Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Stephen Hill	\$148,015	\$326,989		74.4	Steve Friedlander
2.	Stephen Jubrey	128,730	197,165		75.8	Oldham-Bianchi
3.	Ben Halali	115,448	390,332		71.1	Jatoft-Foti
4.	Brett Gryska	89,134	147,793		74.5	Oldham-Bianchi
5.	Karen McQuoid	78,441	82,265		73.3	Steve Friedlander
6.	Kevin Davis	73,393	109,391		76.9	Williams-Zophin
7.	Zachary Hart	73,077	82,993		71.5	Altig-Orlovic-Deley
8.	Lorenzo Lameko	71,896	130,598		71.0	Steve Friedlander
9.	Kilisimasi Segal	70,146	138,788		74.8	Steve Friedlander
10.	Tiffany Roland	63,133	79,110		72.6	Altig-Orlovic
11.	Garret Kun	61,960	93,188		70.3	Fred Hadayia
12.	Allen Nelson	61,514	72,249		86.0	Steven DiChiaro
13.	David Ackerman	61,464	127,163		77.6	Eric Giglione
14.	Ernesto Magat	58,967	181,166		81.5	Jatoft-Foti
15.	Brian Schreiter	55,559	74,671		70.3	Joseph Diecedue
16.	Sita Pereira	55,348	76,528		75.3	Steve Friedlander
17.	London Burnett	51,627	77,160		68.3	Surace-Smith
18.	James Palmes	50,344	62,991	88		Joseph Diecedue
19.	Alex Hernandez	45,043	72,192		84.8	Allan Jennings
20.	Doreen Ryan-Foti	44,514	179,866		70.9	Jatoft-Foti

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt

ALL TIME RECORD: STEPHEN HILL \$410,573 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Stephen Hill	\$393,339	\$761,801		74.4	Steve Friedlander
*2.	Ben Halali	257,508	784,777		71.1	Jatoft-Foti
*3.	Stephen Jubrey	232,033	376,415		75.8	Oldham-Bianchi
*4.	Lorenzo Lameko	230,686	354,369		71.0	Steve Friedlander
*5.	Kilisimasi Segal	229,349	375,936		74.8	Steve Friedlander
6.	Brett Gryska	181,361	310,903		74.5	Oldham-Bianchi
7.	Sita Pereira	166,247	195,638		75.3	Steve Friedlander
8.	Tiffany Roland	151,040	211,173		72.6	Altig-Orlovic
9.	Allen Nelson	147,712	179,194		86.0	Steven DiChiaro
10.	Ernesto Magat	144,141	391,369		81.5	Jatoft-Foti
11.	Zachary Hart	135,918	146,211		71.5	Altig-Orlovic-Deley
12.	Kevin Davis	135,903	212,744		76.9	Williams-Zophin
13.	Daniel Orr	132,603	178,932		68.3	Imran Satti
14.	Karen McQuoid	131,121	137,604		73.3	Steve Friedlander
15.	Brian Schreiter	117,585	148,058		70.3	Joseph Diecedue
16.	Garret Kun	117,490	192,103		70.3	Fred Hadayia
17.	James Palmes	116,504	137,248	88		Joseph Diecedue
18.	Raymond Risucci	115,628	202,746		75.1	Oldham-Bianchi
19.	Levar Morgan	110,455	163,342		70.4	Theodore Pappas
20.	David Ackerman	108,683	292,005		77.6	Eric Giglione

ALL TIME RECORD: STEPHEN HILL \$2,476,896 1st Six Mo Agt

ALL TIME RECORD: STEPHEN HILL \$3,356,797 Net ALP

Regional General Agents



1. **Taina Lameko**
Auckland, NZ



2. **Ben Halali**
Concord, CA



3. **Brett Gryska**
Rochester, NY



4. **Stephen Hill**
Auckland, NZ



5. **Michael Vasu**
Cleveland, OH

March Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$404,786	\$723,404		72.0	Steve Friedlander
2.	Ben Halali	218,854	725,580		72.8	Jatoft-Foti
3.	Brett Gryska	217,863	344,956		75.2	Oldham-Bianchi
4.	Stephen Hill	165,274	340,643		74.4	Steve Friedlander
5.	Michael Vasu	151,065	336,084		76.8	Surace-Smith
6.	Lorenzo Lameko	123,563	212,329		71.0	Steve Friedlander
7.	Sonny Gurney	113,807	311,114		69.4	Paul Rumbuc
8.	Nicholas Lorence	102,706	186,838		68.3	Altig-Orlovic
9.	Desi Dimitrove	93,678	151,897		72.9	Allan Jennings
10.	Patrick Bendure	80,946	232,975		71.2	Surace-Smith

ALL TIME RECORD: TAINA LAMEKO \$623,266 1st Six Mo Agt

ALL TIME RECORD: TAINA LAMEKO \$890,826 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$1,016,669	\$1,654,915		72.0	Steve Friedlander
*2.	Ben Halali	490,507	1,513,170		72.8	Jatoft-Foti
3.	Brett Gryska	413,391	687,315		75.2	Oldham-Bianchi
4.	Stephen Hill	410,597	775,454		74.4	Steve Friedlander
5.	Lorenzo Lameko	334,427	509,664		71.0	Steve Friedlander
6.	Michael Vasu	304,157	698,894		76.8	Surace-Smith
7.	Sonny Gurney	281,191	805,666		69.4	Paul Rumbuc
8.	Patrick Bendure	233,291	552,185		71.2	Surace-Smith
9.	Nicholas Lorence	211,205	352,403		68.3	Altig-Orlovic
10.	Dorian Oldham	204,013	503,125		75.7	Oldham-Bianchi

ALL TIME RECORD: TAINA LAMEKO \$4,501,478 1st Six Mo Agt

ALL TIME RECORD: TAINA LAMEKO \$6,224,023 Net ALP

State General Agents 1st Six Month Agent



Steve Friedlander
CATEGORY I



Rick Altig
CATEGORY II & VII



Ilija Orlovic
CATEGORY II & VII



Chad Deley
CATEGORY II



Allan Jennings
CATEGORY III



Steven DiChiaro
CATEGORY IV



Joseph Diecedue
CATEGORY VI



Dustin Venekamp
CATEGORY VII



Cisco Perez
CATEGORY Start Up

State General Agents Net ALP



Steve Friedlander
CATEGORY I



Rick Altig
CATEGORY II & VII



Ilija Orlovic
CATEGORY II & VII



Chad Deley
CATEGORY II



Allan Jennings
CATEGORY III



Joe Manone
CATEGORY IV



Imran Satti
CATEGORY V



Cindy Furer
CATEGORY VI



Bob Whittinghill
CATEGORY VI



Dustin Venekamp
CATEGORY VII

March Production

Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		72	\$668,911	\$263,250	254
	Oldham-Bianchi	94		367,558	185,250	198
	Surace-Smith		74	343,252	243,750	141
	Jatoft-Foti		71	322,379	263,250	122
	Altig-Orlovic		74	871,237	799,500	109
II	Alt-Orl-Deley		70	210,304	140,850	149
	Fred Hadayia		70	157,934	147,875	107
III	Allan Jennings		75	144,278	131,100	110
	Steve Greer		71	142,475	130,000	110
	Chris Hernandez		72	136,322	131,100	104
IV	Steven DiChiaro		73	143,240	107,250	134
	Joseph Diecedue		71	105,903	81,250	130
VI	Scott Sonnenberg		69	96,810	78,000	124
	Alt-Orl-Venekamp		73	100,241	54,175	185
VII	Alt-Orl-Venekamp		73	100,241	54,175	185
Start Up	Cisco Perez		87	35,088	34,700	101

YTD Production

Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		72.1	\$1,611,117	\$789,750	204
	Oldham-Bianchi	94		840,366	555,750	151
	Surace-Smith		74.4	778,015	731,250	106
	Jatoft-Foti		70.8	719,036	789,750	91
IV	Steven DiChiaro		73.1	314,406	321,750	98
VI	Scott Sonnenberg		68.6	226,186	234,000	97
	Joseph Diecedue		70.6	230,243	243,750	94
VII	Alt-Orl-Venekamp		72.6	205,581	162,525	126

Rookie SGAs must be in this category for a minimum of 6 months to compete for YTD awards.

March Production

Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		72.1	\$1,120,904	\$585,000	192
	Jatoft-Foti		70.8	1,057,666	585,000	181
	Oldham-Bianchi	94		705,448	411,675	171
	Surace-Smith		74.4	827,174	541,675	153
	Altig-Orlovic		74.3	2,224,313	1,776,675	125
	Cohen-Cohen		73.3	386,493	411,675	94
II	Alt-Orl-Deley		70.2	360,374	281,675	128
	Eric Giglione		68.3	381,733	303,350	126
	Simon Arias		69.2	321,886	303,350	106
	Fred Hadayia		69.7	289,596	281,675	103
	Allan Jennings		75.2	258,581	238,350	108
III	Chris Hernandez		72.2	252,796	238,350	106
	Steve Greer		71.4	260,088	260,000	100
	Joe Manone		76.1	276,155	195,000	142
IV	Steven DiChiaro		73.1	209,895	195,000	108
	Imran Satti		68.6	213,522	173,350	123
V	Alt-Orl-Traboulay		74.7	195,429	173,350	113
	Furer-Whittinghill		69.0	180,756	151,675	119
VI	Joseph Diecedue		70.6	138,128	130,000	106
	Scott Sonnenberg		68.6	130,442	130,000	100
VII	Alt-Orl-Venekamp		72.6	191,270	108,350	177

YTD Production

Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		72.1	\$2,463,410	\$1,755,000	140
	Jatoft-Foti		70.8	2,370,516	1,755,000	135
	Oldham-Bianchi	94		1,642,566	1,235,025	133
	Surace-Smith		74.4	1,863,203	1,625,025	115
	Altig-Orlovic		74.3	4,898,619	5,330,025	92
II	Eric Giglione		68.3	904,148	910,050	99
IV	Joe Manone		76.1	607,489	585,000	104
V	Imran Satti		68.6	550,335	520,050	106
VI	Furer-Whittinghill		69	445,434	455,025	98
VII	Alt-Orl-Venekamp		72.6	392,257	325,050	121

Public Relations



1. Chuck Hill
CATEGORY I
Pasadena, CA



2. Vivian Dwyer
CATEGORY I
Ashland, VA



1. Robin Andrade
CATEGORY II
Malden, MA



2. J T Tasker
CATEGORY II
Rochester, NY



1. Michelle Baxter
CATEGORY III
Indianapolis, IN



2. Steve Sanchez
CATEGORY III
Miami, FL



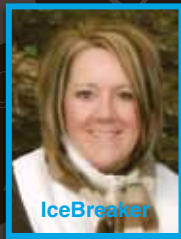
1. Shane Knowles
CATEGORY IV
Elizabeth, ME



2. Ken Altizer
CATEGORY IV
Nebo, WV



Rookie
Keith Ligons
Rancho Marieta, CA



IceBreaker
Judy Spade
Liberty Center, OH



Top Manager
Billy Sauers
Sebring, FL

Public Relations categories are as follows:

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

ROOKIE: Reps with 2009 Hire Date

ICEBREAKER: Reps with 2010 Hire Date

March Production

Category	Rank	Name	Production in Cards	SGA/Director
I	1.	Chuck Hill	8,388	N California/Debbie Enstedt
	2.	Vivian Dwyer	4,061	Virginia/Laurie Onasch
	3.	Keith Ligons	3,602	N California/Debbie Enstedt
	4.	Al Wall	3,036	Toronto/Jacqueline deVooght
	5.	Matthew Maldonado	2,845	Los Angeles/Rachelle Valdez
II	1.	Robin Andrade	3,334	Massachusetts/Laurie Onasch
	2.	J T Tasker	3,082	Oldham-Bianchi
	3.	Brett Hulme	2,235	Georgia/Patti Morgan
	4.	Bernard Weaver	2,178	Philadelphia/Tim Farr
	5.	Carmella Stroud	1,511	Orlando/Patti Morgan
III	1.	Michelle Baxter	3,035	Indiana/Patti Morgan
	2.	Steve Sanchez	1,871	Miami-Ft. Lauderdale/Patti Morgan
	3.	Sharon Hinchberger	1,522	Pennsylvania/Tim Farr
	4.	Cheryl Cook	1,446	Pennsylvania/Tim Farr
	5.	Susan Fuldauer	1,411	Indiana/Patti Morgan
IV	1.	Shane Knowles	3,500	Maine-New Hampshire/Tim Farr
	2.	Ken Altizer	2,204	West Virginia/Patti Morgan
	3.	Diane Caballero	2,123	Oklahoma/Rachelle Valdez
	4.	Paul Winslow	2,105	St. Louis/Patti Morgan
	5.	Sandra Knapp	1,738	Wisconsin/Laurie Onasch
Rookie	1.	Keith Ligons	3,602	N California/Debbie Enstedt
IceBreaker	1.	Judy Spade	512	Michigan/Tim Farr
Manager	1.	Billy Sauers	+ 7,025	Patti Morgan
	2.	Susan Kelleher	+ 5,932	growth Laurie Onasch/Tim Farr
	3.	Malka Arony	+ 5,864	growth Rachelle Valdez

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

YTD Production

Category	Rank	Name	Production in Cards	SGA/Director
I	*1.	Chuck Hill	10,073	N California/Debbie Enstedt
	*2.	Malka Arony	9,322	Arizona/Rachelle Valdez
	3.	Vivian Dwyer	5,138	Virginia/Laurie Onasch
	4.	Dawn Trudden	4,898	Chicago/Laurie Onasch
	5.	Irene Rurycz	4,378	Ohio/Tim Farr
II	*1.	J T Tasker	5,358	Oldham-Bianchi
	*2.	Robin Andrade	4,410	Massachusetts/Laurie Onasch
	3.	Erica Dalager	4,269	Minnesota/Laurie Onasch
	4.	Bernard Weaver	3,924	Philadelphia/Tim Farr
	5.	Brett Hulme	3,202	Georgia/Patti Morgan
III	*1.	Michelle Baxter	5,855	Indiana/Patti Morgan
	*2.	Susan Fuldauer	4,750	Indiana/Patti Morgan
	3.	Steve Sanchez	3,787	Miami-Ft. Lauderdale/Patti Morgan
	4.	Chelsea Nelson	3,229	Washington/Laurie Onasch
	5.	Patrena Brown	3,159	Connecticut/Laurie Onasch
IV	*1.	Ken Altizer	7,084	West Virginia/Patti Morgan
	*2.	Paul Winslow	6,240	St. Louis/Patti Morgan
	3.	Shane Knowles	3,974	Maine-New Hampshire/Tim Farr
	4.	Darrell Dorey	3,128	Maritimes/Jacqueline deVooght
	5.	Sandra Knapp	2,845	Wisconsin/Laurie Onasch

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

Perspective



Scott Smith

Executive Vice President
& Chief Marketing Officer

Perspective Changes Everything

When we finished our nearly \$15 million March, my first inclination was to just look back and say, "Wow!"

But after a few minutes reality set in — and I couldn't stop thinking that setting records is what we're supposed to do. It's what we get paid to do. *It is a matter of perspective.* No matter what your perspective is, it sure is fun to be a part of a record-breaking team... and get paid, too!

I ran into an agent named Ben a few weeks ago who, on a Tuesday night, said he had written \$1,400 ALP and was at \$3,000 for the week. I immediately thought, *Wow — what a great start; what was your best week ever?* He said that when he gets over the \$2,000 point, he rewards himself with time off. He said he was going to "shut it down" for the week. An interesting perspective, indeed. My thought was to go for the jugular; his was to be content. I almost envied him. Almost.

At the SGA Meeting, we decided to give most SGAs the afternoon off. We were in New Orleans; the Company has been on a roll, and we figured some time with friends on Bourbon Street was deserved. Then a couple of SGAs asked me why we knocked off early... they enjoyed the information exchanges and learning from presentations made by their peers. I thought that was a great perspective! But, it was no doubt not shared by all of the State General Agents.

I was in Michigan last month. I ran into an agent I hired about ten years ago named Zul. Great guy, awesome agent, fantastic husband. He told me once he started getting renewals, he started working fewer days. I told him that if he banked his renewals and continued working extra days now while he is young, when he gets older he can take many more days off. His perspective was that tomorrow has no guarantees. Couldn't find too much fault with that, but I let him know I disagreed. (By the way, the reason I was in Michigan was that my granddaughter Maleah came into the world. I think everyone has the same perspective on a grandchild, if you have one. It's a wonderful feeling!)

Some with good quality factors don't feel it is worth the time to do a reinstatement. They say they sell it right the first time. Others with substandard four month retention run reinstatements like a hamster on a wheel... some maybe just to keep their contract. But a single reinstatement holds the same renewal value; it doesn't matter why the reinstatement is completed...so why is one perspective so different when the same reward (cash) is on the line?

Perspective certainly isn't limited to business, either. Let me tell you the story of going to professional sports contests. When I was a kid, my dad used to take me to old Shea Stadium on Long Island to watch the Mets play. We always sat in the upper third deck where the players look like ants. But, did we ever have a blast! As I got older I could afford better seats, so I bought better seats. Once you have sat fieldside, you don't really want to go to the game if you have to sit in the third deck. (I'm a little ashamed I have that perspective now, but I'm not sure why.)

Differences of perspective are interesting — perspective can intentionally be used to motivate one's self into heights only dreamed of, and perspective can also be used to mask the actions (or reactions) that drive one to success. I think we are entitled to our own perspective on any given matter, so long as we are honest with ourselves and we don't lose sight of what drives success. My message is this... once you have gained perspective, review your perspective and be sure the resulting actions are what you want them to be.

Perspective can take down a jet airliner and perspective can motivate you to fly with eagles.

What is your perspective?



sun, fun and palm trees



la côte - beach front grill, fontainebleau resort



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May 30 - June 2

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Leadership Bonus

Total: \$709,478.95

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ben Halali	\$30,824.18	Michael Burningham	\$3,526.20	Patrick Bendure	\$2,024.53	Mark Corkrean	\$1,194.83
Stephen Hill	25,053.69	Eric Brown	3,410.71	Kenneth Greer	1,998.58	Sanele Lafaele	1,194.32
Lorenzo Lameko	16,942.86	Rudi Camenzind	3,349.83	Daven Hermosura	1,998.55	Nichole Turner	1,186.67
Ernesto Magat	15,846.72	Michael Kyatt	3,309.94	Mark Beckford	1,965.91	Scott Patterson	1,176.05
Stephen Jubrey	14,852.50	Harjeet Rana	3,267.03	Danny Smith	1,885.69	Brian Wolchok	1,171.49
Kevin Davis	13,057.65	Ryan Bisanz	3,234.80	Andrea Nichols	1,882.39	Thomas Detienne	1,170.78
Karen McQuoid	12,396.34	Richard Barbour	3,212.37	Roger Weisman	1,864.08	Nicholas Rice	1,164.32
Bobby Gujral	11,768.76	Summer Miller	3,112.26	Barbara Corigliano	1,812.34	Kevin Ishikane	1,158.30
Brian Schreiter	9,041.53	Wade Humphries	3,089.26	Aaron Gebke	1,741.87	Gevorg Yanukyan	1,151.18
Wayne Fader	8,496.37	Pamela Ladd	3,085.51	Michael Williams	1,734.24	Moswen Taylor	1,148.82
Zachary Hart	8,101.35	James Aalders	3,064.83	Michael Fulkerson	1,727.99	Debra Hepp	1,147.46
Garret Kun	7,812.02	Denice Copp	3,048.85	John McGrath	1,723.53	Desi Dimitrova	1,123.99
Sita Pereira	7,675.31	Steven King	3,010.75	Matthew Parks	1,717.82	Joshua Olin	1,123.73
Brett Gryska	7,540.25	David Hausman	2,994.46	Andrew Queen	1,710.18	Mark Neilson	1,121.36
Hal Herman	7,280.76	Sarai Castanon	2,954.25	Jason Mayer	1,670.52	Sophia Szeto	1,108.68
John Collins	7,170.34	Amanda Beyersdorff	2,952.20	Paul Samra	1,656.39	Alfred Taren	1,105.37
Karen Gagarin	7,131.73	Byron Paz	2,888.81	Otari Bater	1,607.22	James May	1,102.78
Doreen Ryan-Foti	7,011.72	Randolph Souliers	2,826.92	Corey Neff	1,590.69	William Caraway	1,093.19
Tiffany Roland	6,513.30	Scott Kim	2,783.23	Arnold Pacleb	1,588.31	Charles Steele	1,076.11
Alex Hernandez	6,149.19	Nicholas Engrav	2,768.76	Maryna Danielian	1,578.36	Joshua Jackson	1,071.65
Daniel Orr	5,862.89	Rita Charles	2,692.03	Gregory Henderson	1,544.03	Matthew Melborn	1,071.62
Kathryn Chaisson	5,608.16	Ryan Hall	2,691.11	Mitch Duplantis	1,541.27	Pauline Ruff	1,065.13
Kraig Gilje	5,481.47	Christopher Clark	2,637.17	Peter Chung	1,536.05	Troy Tripp	1,050.80
Nicholas Lorence	5,257.25	Raymond Risucci	2,609.00	Kyle Klipp	1,428.83	Henry Ingraham	1,031.54
Ryan Vopat	5,199.12	Curtis Moreland	2,606.27	Matthew Court	1,415.19	Timothy Watson	1,025.19
David Iriye	5,157.98	Simon Rolland	2,587.12	Tracy Haden	1,413.63	Lafi Papalii	1,020.73
David Ackerman	5,087.59	Richard Blake	2,580.55	Andrew Bishop	1,412.47	Joshua Champneys	1,014.28
Adam Zlupko	5,042.00	James Reilly	2,505.24	James Cunningham	1,406.57	Colin Lyse	976.57
Salima Abdin	5,025.31	Alan Silverman	2,495.06	David Gombkoto	1,404.96	Theresa Setefano	974.02
Kilisimasi Sega	4,984.91	Tim Smith	2,482.56	Vaauafao Robertson	1,392.68	Robert Black	969.44
Darron Hacker	4,846.67	Gregory Williamson	2,460.85	Dan Rubio	1,386.96	John Sparby	958.42
Levar Morgan	4,746.12	Javier Sandoval	2,447.77	Seth Raymond	1,365.36	Brent Arbour	940.32
James Palmes	4,725.65	Alba Wandurraga	2,441.08	Travis Norman	1,363.59	Eli Pierce	935.43
Allen Nelson	4,624.54	John Hughes	2,434.40	Sharon Brenner	1,362.69	Susan Bergh	913.79
London Burnett	4,607.92	Craig Beck	2,416.86	Andrew Aaron	1,360.14	Amosa Faamanu	913.14
Jamison Weatherspoon	4,503.97	Humberto Quintero	2,392.28	Tracy Thomas-Shell	1,328.48	Hyungjun Kae	908.46
Thomas Vena	4,356.22	Marisa Willgruber	2,367.58	Mark Bleier	1,304.87	Daniel V Smith	900.03
Juan Cardona	4,300.07	Jesse Lawson	2,306.26	James Allen	1,299.73	Veronica Lara	879.56
Volodymyr Derevyanyy	4,212.54	Maria Greene	2,259.89	Sean O'Reilly	1,287.92	Johnathon Bunch	861.69
David Wang	4,047.97	Horace Johnson	2,232.92	Dominique Bertoncini	1,282.39	Christopher Stephens	859.03
Todd Engelson	3,975.94	Alvin Hagens	2,229.81	Roger Fung	1,281.17	Kevin Burton	854.11
Norman Sellen	3,947.10	Kellen Cuttance	2,214.99	Cassandra Gordon	1,275.77	Nicholas Collins	850.08
Jason Bratin	3,918.53	Daniel Hartwig	2,193.77	Jeanette Lancaster	1,257.27	Michael Boyer	842.44
I-Perfection Harris	3,884.75	Chantal Daigle	2,178.79	Michael Vasu	1,250.16	Cheryl Foti	829.37
Rodney Ward	3,818.81	Matt Flores	2,176.48	Michael Romeo	1,245.40	Natalie Linker	826.35
Justin Adams	3,793.02	Samuel Cohen	2,159.45	Mark Gorman	1,239.70	Harmandus Buckle	821.42
Derrick Mason	3,791.87	Troy Plummer	2,132.23	Robert Gerdes	1,234.23	Shawn Nowak	819.63
Christine Hartman	3,725.17	Lesina Ah Sue	2,100.63	Maria Esposito	1,230.19	Kelly Yingling	818.13
T J Powers	3,653.11	Patrick Tannous	2,091.64	Kimberly Riley	1,205.43	Patrick Stenglein	812.50
Ala Awad	3,565.87	Tasha Tucker	2,038.47	Wendell Dingle	1,195.66	Chad Neff	805.87

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Linda Jackson	\$804.51	Loralee Vasquez	\$450.28	Michael Laramie	\$289.37
Ronald Trombetta	801.14	John McCreary	448.72	Scott Smith	288.03
Marcus Noel	796.34	Marcus Howard	448.49	Adam Cooper	287.45
Brenton Betts	791.54	Samantha Chui	446.36	Christopher Williams	286.82
Ancil Bishop	788.55	Rosemary Fleming	441.35	Thomas Bryant	286.76
Erik Graham	782.95	Tiffany Cummings	439.57	Elias Hazen	285.10
Landre Clark	782.14	Craig Strompf	439.56	Preston Turner	283.77
Lucky Faaitiiti	781.35	Naron Hamilton	433.61	Jon Gillmore	283.14
John Passi	759.09	Diane Johnston	431.95	Eric Eun	271.58
Matthew DeCola	756.72	Gwonhyouk Nam	431.47	Nicholas Patterson	267.44
Justin R Smith	754.79	Damien Cannaday	426.91	Maria Diringner	264.60
Harvey Dixon	754.71	Haoyu Xu	419.62	Benton Tong	261.06
Christopher Freter	748.36	Steven Sparkes	415.86	Ashley McMurtry	259.46
Corey Carbon	740.82	Luciana Mosca	409.94	Angela Knox	256.77
Jewmekia Morton	734.51	Timothy Cruise	408.81	Paul Lawson	251.99
Wes Elder	729.91	Charles Stofko	402.19	Jeremiah Morales	249.79
Huihann Wee	724.86	Jaime Rozotto	394.44	Eddy Prellwitz	248.36
Catherine Brown	711.52	Dina Cobos	392.97	Nicholas Zangardi	246.51
Violette Ozeran	703.63	Nic Iagulli	390.18	Antron Adkison	245.13
Michael van Delft	677.42	Jeffrey Bailey	390.10	Anthony Leggett	245.06
Lynn Jones	659.99	Casey Kunash	388.44	Dorian Brown	237.49
Yvonne Zarathustra	659.11	Ronald Rivera	386.98	Nicole Johns	233.11
Michael McJunkins	650.86	Stephanie Burress	386.01	Michelle Hoffman	227.02
John Akers	648.32	James Cummings	384.86	Matthew Turnquist	224.01
Patrick Duray	647.22	Ariel Sanchez	384.82	Jerry Moore	223.89
Jay Meyer	640.83	Albert Lau	377.67	Kimona Hanson	221.62
Sharif Grays	639.52	Michael Matteo	374.05	Rory Crockford	219.83
Kyriacos Davis	636.61	Justin Williams	369.85	Dustin Pollock	217.22
Sean Lacroix	634.28	Bruce Cuddy	364.01	Malorie Bartlett	216.75
Tim Schroeder	628.67	Michael Schneider	358.26	Leon Thompson	211.34
Stephen Archer	614.05	Curt Snow	353.10	Nedelka McLean	209.24
Robert Dunn	598.53	Aaron Ashby	350.14	Mark Liszewski	208.04
Matthew Cisneros	598.47	Jacqueline McHugh	348.36	Nicholas Powell	205.12
Gerald Bledsoe	594.23	Devin Phillips	347.05	Tonyon Williams	204.79
Bernardo Lopez	593.20	David Beard	346.09	Layla Strange	204.01
Daniel Umbertone	586.81	Howard Price	343.83		
Francis Cawley	586.33	Tosha Tremblay	341.14		
Nicholas Wolle	578.55	Darmeny Jones	340.39		
Thomas Reagan	550.60	Mathew Mealey	339.69		
Jeffrey Aleman	523.68	Phillip Humbel	331.06		
Jerry Sullins	515.52	Brandon Cooley	330.96		
Christopher Chovanec	508.82	Ashley Newman	327.54		
John Young	499.68	Richard Jones	323.09		
Jessica Wilhite	499.10	Djenabou Diallo	318.59		
Juan Cordova	498.95	Richard Coombs	317.83		
Chris LaFond	487.82	Brian Ellison	314.16		
Joseph Teyssier	486.08	Michael Sheets	310.74		
Kiet Truong	484.54	Blake Higuchi	309.27		
Linzy Newman	482.77	Nathan Leininger	306.35		
Shawn Reid	472.14	Seth Holmberg	303.66		
Asta Ramanaukaite	467.19	Brian Sundberg	301.32		
William Doby	464.20	Kurt Papenhausen	299.77		
Jarred Sykes	464.06	Josh Wheeler	299.27		
Daniel Toshner	460.87	Shane Burns	296.32		
Adam Niman	453.45	Ryann Vassallo	295.40		
Jason Oliver	451.03	Jacob Arias	294.86		

World's Greatest Bonus

Total: \$1,324,406.81

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ben Halali	\$7,002.56	Sione Lanuhoi	\$2,235.19	Adeyemi Akinade	\$1,803.46	Andrea Barenholtz	\$1,496.69
Ofa Tupouniua	6,907.02	Dustin Dunlap	2,217.24	Rebecca Birdwell	1,786.15	Mohamad Masri	1,494.93
Amir Sedaghat	5,994.48	Stephanie Kies	2,206.34	Gina Flores	1,777.69	Michal Majewski	1,491.03
Lesina Ah Sue	4,799.65	Ryan Leong	2,203.49	Deadra Turnbow	1,773.22	Felicity O'Halloran	1,487.51
Terrence Asuncion	4,704.41	Maria Rocha	2,202.50	Amy Shui	1,759.43	Garrett Jones	1,483.46
Lily Tchen	4,593.60	Dru Rooks	2,200.91	Samantha Chui	1,756.80	Lavar Bennett	1,482.94
Max Quasem	4,364.95	David Kupperblatt	2,193.76	Corienne Mason	1,746.59	Peter Kaplanis	1,481.59
Katie Massart	3,848.62	Delores Joseph	2,178.93	Jake Yagjian	1,736.30	Irena Manojlovic	1,470.61
Francis Ifope	3,831.71	Marvin Chalwe	2,153.28	Peter Hudousek	1,733.40	Barbara Corigliano	1,465.41
Dustin Dunbar	3,809.85	Daniel Posner	2,143.48	Daniel Rhoades	1,728.24	Brian Morse	1,460.92
Pafuti Toleafoa	3,749.14	William Lee	2,129.52	Fredrick Hamilton	1,695.99	Hank Gordon	1,454.33
Samson Adelufosi	3,716.98	John Keidorling	2,126.53	Alex Pericles	1,688.59	Matthew Finney	1,453.47
Ann Wainit	3,702.91	Mike Thomas	2,120.33	Landre Clark	1,687.43	Sammar Miqbel	1,452.94
Richard Luzaich	3,678.55	Heidi Gorham	2,120.09	Brian Culp	1,680.83	David Fung	1,448.29
Andrew Haskins	3,642.37	Siupeli Tuitupou	2,094.18	Joshua Champneys	1,673.86	Michael Valbuena	1,447.61
Filipo Havili	3,539.51	Ross Ewen	2,091.57	Elias Hazen	1,659.57	Patrick Tannous	1,444.42
Christian Napiza	3,473.97	Chinda Vongkhampha	2,074.62	Solomua Tavoi	1,656.72	Carlos Rodriguez	1,436.67
Theresa Bellajaro	3,339.35	Kevin Ishikane	2,071.38	Jerry Sullins	1,655.90	Jennifer Wehrle	1,434.58
Brock Lampe	3,327.48	Bei Xie	2,070.98	Lynn Parker	1,644.35	Sale Papu	1,434.39
Ryan Kendl	3,264.25	Eriteta Tauraioi	2,069.50	Jay Newsome	1,640.01	Elizabeth Lo	1,427.92
Lydia Lozano	3,094.19	Andrew Helgeson	2,064.96	Graeme Bollinger	1,636.36	Alex Gonzales	1,424.98
Tibor Simon	3,062.41	Chris Wilcox	2,061.44	Carmelo DeCicco	1,636.31	Shaun Catli	1,424.89
Henry Ingraham	3,037.96	Lou Utumapu	2,056.41	Sean Hanson	1,635.18	Daniel Rollins	1,423.22
Joey Kennedy	2,968.35	Clayton Snow	2,051.82	Diane Lilo	1,630.35	Sally Wilson	1,420.97
Erez Shabtay	2,966.49	Bradley Kampmeier	2,035.30	Lafi Papalii	1,630.31	Omarh Torio	1,418.36
Bruce Tan	2,950.96	Timothy Cruise	2,032.12	Sanvel Tigranyan	1,628.41	Magda Figueiredo	1,414.97
Bruce Viaje	2,944.86	Justin R Smith	2,022.36	John Farley	1,627.21	LeKendrick Wilson	1,414.41
Jose Lopes	2,937.83	Wander Lima	2,017.70	Kelly Yingling	1,618.08	Israel Wizenfeld	1,411.18
Sebastian Kazek	2,929.16	Brenton Betts	2,017.15	Natalie Soboleva	1,617.85	Adelfa Parinas	1,408.39
Elvis Obanos	2,822.96	Raymon Reynolds	2,016.22	Sione Kanongataa	1,616.73	Anne Powihongi	1,403.55
Luciana Mosca	2,758.53	Carmela-Adryann Valerio	1,993.07	Vaaufia Robertson	1,614.07	Jesse Wise	1,398.11
Toni Puamau	2,758.43	Nicole Johnson	1,986.67	Travis Eick	1,610.23	Manu Manu	1,384.47
Andre Bishop	2,741.57	Jacquelyne Batiste	1,982.14	Scott R Davis	1,602.26	Deborah Agrifoglio	1,382.34
Jesse Atarai	2,739.07	John Viar	1,967.87	Michael Cook	1,596.02	Krista Thieme	1,380.50
Raymond Angeles	2,732.20	David Ramirez	1,966.61	Allan Munro	1,587.06	Graham Whitehead	1,379.07
Ed Olfert	2,727.49	Ronald Trombetta	1,960.45	Niurka de Armas-Duran	1,581.63	Victor Rodos	1,374.81
Maijargal Sukbaatar	2,725.29	James Cummings	1,956.77	Vaisima Unu	1,580.99	James Hatfield	1,373.94
Rita Charles	2,702.81	Steven Sparkes	1,956.42	Anthony Fumles	1,580.30	Jon Gillmore	1,372.59
Robert Ulreich	2,637.14	Aline Yap	1,944.55	Jennifer Holliday	1,574.55	Stephanie Novel	1,371.31
Joshua Goldstein	2,627.63	Chad Panzer	1,933.62	Lee van Delft	1,572.83	Timothy Nolan	1,369.74
Shahnaz Toloui	2,598.62	Sandra Linse	1,929.51	Richard Dyer	1,570.42	Michael Cordes	1,368.58
Janet Bingham	2,595.65	Joshua Jackson	1,925.32	Christine Moore	1,567.19	Douglas Zigby	1,366.70
Odilia Goulart	2,492.29	Lisa Wood	1,922.64	Lima Drysdale	1,562.17	Kenneth Greer	1,366.59
Richard Carter	2,488.06	Kyle Wrobel	1,919.43	Vakhtang Nazaryan	1,560.55	Joseph Mahoni	1,365.94
Mario Chavez	2,484.32	Troy Plummer	1,901.93	Chester Ash	1,559.32	Juana Martinez	1,362.70
Andrea Marulanda	2,463.40	Fritznel Octave	1,899.09	Sharon Brenner	1,557.52	Enrico Paredes	1,355.72
Semi Halanukonka	2,449.64	Maria Diringier	1,889.16	Robert Antonizo	1,557.05	Daniel Taurisani	1,355.07
Carlos Sanchez	2,441.74	Leane Nguyen	1,879.17	Melissa Schroeder	1,555.75	Brenda Howell	1,352.31
Robert J Dunn	2,440.62	Leone Tom-James	1,878.69	Murphy Bergeron	1,552.72	Kristen Fitzhugh	1,350.30
Gil Legarte	2,432.00	Christopher McFoy	1,878.20	Rockey Simmons	1,549.75	Litia Ahsam	1,345.44
Akbar Hosseini	2,428.67	Maria Lealailaloto	1,876.21	Marvin York	1,546.98	James B Miller	1,342.53
Marion Magat	2,423.73	Daniel Potilechio	1,875.96	Derek Sandilands	1,538.95	Hanesi Anderson	1,329.89
William Parmeter	2,422.63	Lakimblee Freeman	1,875.04	Michael Wichelns	1,537.15	Viet Chung	1,328.99
Michael van Delft	2,383.62	Betty Hewlett	1,854.03	Gregory Hayman	1,535.45	Savanah Ekman	1,323.64
David Livingston	2,372.98	Daniel Toshner	1,852.55	Andrew Aaron	1,533.38	Rachel Bryson	1,323.27
Russell Morris	2,368.60	Hona Patterson	1,850.72	Corey Neff	1,531.84	Jacqueline Reim	1,321.51
Mario Andres Chavez	2,350.07	Kelly McDonald	1,849.27	Tiffany Hepner	1,531.43	Steven Droppa	1,315.04
Scott Remy	2,344.86	Jonathan Emura	1,843.67	Adrienne Collins	1,531.24	Helen Dellavalle	1,314.34
Bryant Hendley	2,338.33	Amanda Thibado	1,838.45	Meliame Moeakiola	1,522.07	Lester Evans	1,311.33
Mathew Phillips	2,295.65	Andrew Dailey	1,835.13	Bryan Peters	1,518.16	Jinzhou Zhao	1,307.53
Bernard Oliphant	2,281.89	Steven Stensrud	1,826.68	Jessica Santamarina	1,517.60	Pauline Ruff	1,306.16
Beau Springer	2,264.88	Tosha Tremblay	1,807.89	Iva Mariner	1,506.92	Sione Pouanga	1,305.85
Scott Hanna	2,262.97	Shawna Hermann	1,803.70	Paul Samra	1,501.88	Marko Jankovic	1,305.81

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Nicholas Wilt	\$1,303.02	Brandon Cooley	\$1,152.34	Brian Welsh	\$1,036.50	Robert Wilhelm	\$936.73
Richard Henry	1,297.49	Michael Yoxtheimer	1,150.71	Brandyn Bult	1,035.88	Angela White	936.66
Dawn McElwain	1,296.24	Nicholas Thompson	1,150.20	Hicham Elazhari	1,033.64	Zenobia Marcarthy-Harris	935.35
Tatjana Tikhonov	1,294.19	Benjamin Omega	1,149.88	Nicholas Despoteris	1,032.52	Mark Neilson	934.29
Jason Snelgrove	1,293.23	Stephen Bonovich	1,147.20	Benny McCarty	1,027.17	Michael Nguyen	933.65
Aaron Spears	1,292.68	Daniel McQuoid	1,144.46	George Lahamedjian	1,025.84	Lytoni Brown	933.25
Harvey Griffin	1,289.18	Kathleen Gaultney	1,142.87	Jeremy Tellier	1,025.37	Samy Jacques	932.94
Jun Ma	1,282.23	John Windham	1,142.18	Jane Claffin	1,024.80	Shirley Young	932.13
Blaise DiDonato	1,281.00	Andrew Glasser	1,140.06	Jaime Rozotto	1,024.56	Daniel Jones	930.63
Sylvie Mahe	1,278.26	Sonia Pegram	1,140.05	Joseph Bock	1,023.44	Paul Jones	928.84
Suinitila Eukaliri	1,275.93	Richard Evans	1,137.95	James Moland	1,021.73	Mark Glazer	928.62
Lionel Awode	1,272.44	Samuel Parent	1,137.72	Michael Qwandt	1,019.80	Earl Gibson	926.63
Evelyn Nkwenti	1,265.54	Mercedes Ayala	1,136.31	Juan Planells	1,011.28	Herman Lewis	926.27
Ghina Malaney	1,260.59	Colleen Devine	1,134.47	Steve Marker	1,010.04	Jeremy Bernhart	925.42
Manuel Chavez	1,260.02	Cecilia Asopardo	1,132.35	Joy Sales	1,004.82	Tevita Tupouniua	922.97
Matthew Turnquist	1,256.34	Mafi Ulutoa	1,125.73	Jason Adamo	1,004.06	Gary Garofalo	922.54
Dawn Selden	1,253.95	David Saez	1,125.46	Deborah Johnson	1,002.79	Evan Wicklund	920.09
Charles Perkins	1,248.24	Don Tong	1,123.02	Norman Lew	1,001.67	Rob Speers	914.41
Jamar Burnette	1,244.98	Melissa Hyland	1,118.08	Edward Robertson	998.57	Anthony Mathews	912.40
Kayla Chavez	1,244.20	Anita Ferris	1,117.93	Maureen Brunet-Forchilli	998.48	Randy Lee	911.21
Dennis Titcombe	1,243.77	Alan Rosen	1,115.85	Ty Lampkin	998.18	Steven Rotherforth	907.99
Erik Boyd	1,242.94	Joshua Ofahelu	1,114.04	Tatiana Williams	998.00	Kevin Appasamy	907.23
Daniel Bernard	1,242.87	Darren Wolf	1,113.94	Josh Wheeler	991.86	Christella Lambert	907.04
Matthew Girard	1,241.16	Mark Bleier	1,113.27	Tofitau Pepe	989.98	Mark Ziemianski	906.82
Darrell Sarmiento	1,236.91	Ruth Charlesworth	1,113.20	Mona Balidemaj	989.60	William Peterson	903.74
Wayne Pearson	1,234.83	Donald Duck	1,111.22	Alexandra Willgruber	989.59	Earnest Loveless	903.16
LaDawn Meador	1,233.96	Marisa Willgruber	1,109.62	Andre McCallum	987.35	Debra Hepp	901.26
Brock Bode	1,233.91	Omar Hashimi	1,107.91	Viliani Pole	986.81	Norman Candelore	901.25
DeAnthony Hartman	1,231.20	Joshua Lenix	1,107.40	Arthur Westergren	985.74	Ryan McIntosh	899.56
Palekoulia Taufiateau	1,230.83	Christina Tull	1,104.84	Dorett Thomas	984.51	Brian Ellison	899.06
Melissa Lusk	1,229.89	Tasha Tucker	1,101.75	Richard Handlin	982.07	Felicia Price	898.16
Gabriel Feldmann	1,225.78	Alicia Olson	1,101.59	Paul Snyder	979.57	Shawn Melvin	896.65
Craig Friestad	1,224.46	Chantal Levy	1,097.63	Jason Fellah	977.28	Carrie Martin	894.21
Nathan Osborn	1,221.85	Sonia Marin	1,097.53	David DiMauro	976.00	John Setu	894.03
Linda Jackson	1,221.55	Jared Rivera	1,095.24	Sione Tukia	975.74	Dustin Klingebiel	893.17
Duane Robertson	1,220.41	Ikatonga Uatahansi	1,093.66	Joseph Geer	974.75	Travis Vandenberghe	890.72
Diane Stevenson	1,219.94	Gabriel Pantely	1,089.74	Jacob Arias	971.68	Stephanie Grzechowiak	889.38
Jian Wang	1,219.85	Alba Lopez	1,088.81	Alejandro Martinez	970.98	Christian Fahey	887.56
Gwonhyouk Nam	1,218.96	Hasibullah Aqai	1,088.40	John Tippet	970.71	Timberly Williams	886.30
Troy Vernon	1,216.90	Faiga Ene	1,086.73	Michael Collins	970.07	Thomas Tulowiecki	883.71
Humberto Quintero	1,216.83	Jennifer Mitchell	1,086.70	Maryam Rahmani	969.57	Bruce Jensen	882.69
Clayton Roberts	1,214.95	Alexis Smith-Byron	1,084.13	Jonathan Tomko	969.56	Catalin Maryns	881.99
Crystal Reeves	1,214.65	Bianni Mafleo	1,083.47	Erika Little	969.46	Charles Sneed	879.27
Tammy LaBello	1,214.53	Hinenui Jury	1,083.00	Tyler Stansell	968.51	Steven Charles	876.94
Christopher Freter	1,211.65	Nicholas Collins	1,082.14	Billy Walder	965.07	Jacqueline McHugh	873.82
Richard Nypower	1,207.64	Troy White	1,080.36	Christine Gross	964.23	David Borghi	873.47
Gerald Smyer	1,207.24	Brittany Smart	1,078.87	Anthony Kachelmeier	963.30	Francisco Zarathustra	873.25
Nanette Clay	1,205.53	Rodney Barlow	1,075.21	Kenneth Antonione	962.73	Maribel Ocegueda	871.73
Kevin Davis	1,202.76	Jared Cleckner	1,070.88	Sharif Grays	962.30	Rachel Voehl	870.94
Eleele Satao	1,201.09	Samuel Morales	1,070.27	Horace Johnson	961.99	Lawrence Hanck	870.57
Ryan Kissing	1,200.40	Brian Blair	1,067.12	Joao Santos	955.92	Shannon Wade	870.45
Bernardo Lopez	1,193.41	Eugene Kashkin	1,065.65	Peter Stay	954.97	Susan Lewis	868.81
Marinju Scanlan	1,192.91	Syed Quadri	1,064.55	John Roll	954.96	Philip Abramovitz	868.03
Troy Tripp	1,188.83	Derron Alexander	1,062.78	Joseph Opulski	954.65	Steven Traver	868.01
Ahmad Chaudhry	1,187.62	Justin Haynes	1,061.18	Larry Broy	952.84	Kevin Bitter	866.22
John Albertini	1,186.01	Rita Haidinger	1,054.65	Peter Athas	952.73	Robert Bacon	864.98
Andres Sylva	1,184.25	Benjamin Ainscough	1,052.78	Roghie Hassan Loo	951.95	Barbara Stillwell	863.82
Sheree Risley-Aragon	1,180.39	Benton Tong	1,050.64	Ancil Bishop	950.72	Omry Cohen	863.50
Gregory VanSuch	1,180.23	Tiffany Rintone	1,050.63	Timothy Clark	948.90	Zachary Hart	863.44
Karl Becker	1,179.80	Phillip Montano	1,048.47	Maria Faaso	948.51	Aaron Haskins	862.57
Travis Picklesimer	1,178.60	John Donily	1,047.99	Paul Bevis	947.45	Jesse Madden	862.40
Ashley Perez	1,177.63	Jamie Soberanes	1,047.40	Ryan Schreiber	945.67	Robert Reagan	860.63
John Kemp	1,174.15	Billie Mitchell	1,044.42	Alon Fischer	945.55	Linda Byas	860.49
Josefo Petelo	1,171.26	Aaron Bullard	1,044.31	George Nonjain	944.71	Jose Rubio	857.88
Kevin Haines	1,169.72	Haoyu Xu	1,039.97	Atapana Faimalo	943.85	Dewdney Bent	857.72
Maritza Soto	1,168.10	Karolina Brandys	1,039.90	Steven Perez	943.38	Tiffany Cutley	855.72
Gordon Biggums	1,166.20	Chad Rowe	1,038.99	Michael Matteo	941.42	Brook Meeks	855.68
Dominique Bertoncini	1,158.98	Irakli Dolidze	1,037.37	Mai Yang	938.62	Joshua Silvers	855.35
Heuifanga Lauaki	1,158.74	Michelange Louis	1,036.90	Renard Leggett	938.12	Irata Passi	854.15
Mathew Mosley	1,154.57	Patricia Longenecker	1,036.73	Richard Johnson	937.74	Tarryn Fredericks	853.81

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Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Jose Chavera	\$852.99	Amanda Rodriguez	\$743.49	Harold Durana	\$672.18	Rufus Cathey	\$610.06
Aghayni Nazarian	851.58	Daniel Johnson	743.22	Matthew Kajfez	670.54	Stephen Dale	609.12
Christopher Gonzalez	850.72	Angela Knox	742.86	Brian T Mitchell	669.86	Curt Snow	608.34
Shawn Reid	849.70	Landon Thalman	742.06	David Falcucci	668.97	Darren Desaulniers	607.96
Brandon Topel	846.91	Mark Evans	739.31	Malcolm Coleman	668.36	Shannon Henderson	607.74
Roxanna Bernal	846.91	Thomas Collinsworth	738.41	Lorraine Chaney	667.84	Bryce Petersen	605.89
Tony Fox	842.51	John LaRosa	735.13	Juan Cordova	667.82	Keri Striker	605.13
Jason Barbour	839.14	Jeremiah Morales	734.05	Debra Williams	667.81	Summer Miller	602.38
Stacy Randazzo	833.73	Mark Danner	733.16	Jonte Wilson	665.01	Thomas VanOsdol	601.86
Rachel Wilson	832.83	Tyler Murray	733.03	Agatha Safford	663.90	Frank Dimola	601.36
Justin Yandell	832.74	Rosita Ekeroma	731.83	Gerald Mickie	663.53	Michael B Ellis	599.60
Bradley Gray	831.13	Roberta Saley	731.02	David Jackson	662.70	Thomas Davis	599.35
Demetria Holmes	829.31	Sarah Antonaitis	727.29	Gina Kolo	662.18	Jeffrey Kern	599.02
Huia Stone	828.59	William Rappe	726.23	Michael Burningham	662.00	Barry Estep	596.96
Lleison Martinez	828.42	Derek Pattison	725.58	Jeff Benson	661.00	Amanda Wolfgang	593.92
Catherine Wilkie	827.60	Kenji Leonard	724.99	Ryan Ward	660.47	Nichole Teta	593.56
Herivelto Pereira	826.61	David Gilkinson	722.81	Billy Arnold	660.36	Maxwell Sinaid	593.53
Scott Smith	826.22	Michael Schumacher	721.08	Susan Finger	660.01	Patrick Robitaille	591.98
Beth Snow	825.36	Rodney Mori	719.34	Gerald Shenkman	658.82	Nathan Champneys	591.79
Robert Tamayo	823.82	Dulce Jimenez	719.24	Angelica Ramirez	658.22	John Carducci	591.64
Pece Kozovski	823.60	Chad Turner	718.20	Judy Rodriguez	657.47	Sherri Stoklasa	591.47
Ronnie Williams	823.25	Tiffani Tavormina	718.03	Justin Kelling	656.46	Raymond Lau	589.14
Quisha Castro-Lopez	821.92	Richard Lepis	717.74	Azikiwe Johnson	656.32	Jen Sage	589.08
Anthony Leggett	821.27	Alfred Taren	717.55	Christina Guerrero	654.18	Carl Rudd	588.60
Donna Patterson	820.56	Sangmi Choe	715.20	Dustin Surace	653.85	Christopher Anene	587.45
Catherine Trigero	815.39	Leon Thompson	714.31	Cedric Moore	652.10	Robert DeClerck	585.05
Shiwa Hollingsworth	815.09	Veronica Valenzuela	714.09	Tanya Holben	650.44	Tammera Simeona	584.31
Sharena Howard	808.40	Elizabeth Shewatjon	714.01	Irene Bertucci	650.36	Jessica Wilhite	584.11
Ellen Weinstein	807.15	Amy Snow	713.43	Aaron Metzner	650.30	Joshua Judge	583.59
Russell Meredith	803.53	Gabriel Manzo	713.38	Jamie Anthony	650.26	Merva Morgan	583.46
Robert Chobor	801.59	Michael McIntosh	712.34	Nastassja Tucker	649.52	Joshua Phipps	581.98
Afamasaga Pavihi	798.73	Mitchell Spears	711.63	Nadezhda Vitchev	648.84	Marcus Lenton	581.98
Stephanie Lally	798.41	Dale Meyer	711.50	Keith Bryant	647.29	David Higa	580.70
Mark Graham	798.40	Allen Beerman	711.48	Chau Tran	646.71	Nicole Slappo	580.53
Robert Casey	797.66	James Welsh	710.79	Matthew Young	646.65	Keyra Montoute	578.19
Craig Strompf	795.63	Loretta Ekeroma	710.23	Andrew Roza	642.23	Blake Higuchi	577.76
Jose Harb	794.82	Jerry Wheeler	708.70	Rodney Chaney	639.55	Nazia Tuitupou	577.60
James Zurlinden	794.51	Norbert Medina	707.78	Traci Peterson	637.83	Reginald Nguyen	577.58
Joshua Swogger	792.63	Jose Hernandez Camargo	706.18	David Carter	637.37	Julie Hwang	576.52
Preston Turner	791.97	Amr Shater	705.21	John Kent	637.29	Scott Patterson	576.36
Harry Kochi	791.75	Peter Patrie	701.38	Toni Sanders	636.69	Cole Cowan	576.35
Jacinta Fidow	791.24	Darrell Pagan	699.46	Matthew Hodge	636.09	Samuel Peacock	574.60
Bradford Brummett	789.81	Darryl Graham	695.76	Kelly Bloomfield	634.94	Layla Strange	573.80
Edward Rangel	789.66	Kuinita Bilo	695.42	Amie Greene	633.15	Joel Delgado	572.08
Joshua Robertson	788.87	James Keefer	694.81	Bridgett Finner	633.04	Craig Finnie	571.51
Charles Pantely	787.59	Pierre Barbeyron	694.03	Todd O'Neill	632.92	Hilda Miller	571.05
Ariana Jones	787.53	Kwame Micah	692.83	Shaugh Legus	632.33	Tanmaoe Maligi	569.15
Brent Leathers	784.82	Penitola Kolose	690.73	Scott Salisbury	631.34	Nadine Reyes	568.96
Mickenzie Linse	783.65	John Whaley	689.29	Thomas Krueger	630.89	Clarence Boykins	567.64
Michael Benney	778.71	Michael Segulla	689.04	Sean O'Reilly	630.69	Michael Phillips	567.53
Andrell Smith	777.65	Anthony VanKirk	687.89	Robert Drescher	630.60	Ricardo Grandt	567.27
Casey Sperzel	776.86	LaLitha Janardhanan	686.91	Omari Rookwood	630.51	Adam Cooper	563.49
Benjamin Mancillas	774.12	Brendan Coffey	685.75	Lorena Barriere	630.24	Kiet Tuong	563.16
Erin Stiles	770.61	Solomon Woods	685.16	Geoffrey Neville	625.26	Cynthia Pellin	560.81
Xavier Lozano	770.55	James M Miller	683.69	Desi Dimitrova	623.27	Dustin Coulter	560.52
Jeff Krull	770.35	Ronald Nicolli	683.35	Tian Luo	622.19	Lori Dacyk	559.34
Shana Carletti	767.28	Anthony Aquino	682.06	Daniel Pinschmidt	621.64	Michael Horton	558.25
James Reilly	766.26	Ryan Stanton	681.64	Juanita Fussell	621.44	Tiresa Faalogo	558.06
John Doherty	765.18	Jonathan Woelfle	681.41	Rachael Mears	617.49	Frank Jendusa	557.98
Scott Braybrook	764.14	Miranda Burrell	681.11	Dena Arnold	615.93	Tyler Zemenchik	557.72
William Heath	762.89	Robert Atterbury	680.94	Patrick Roane	615.92	Yadollah Pourjalali	557.58
Robert Stott	760.97	Shelby Poston	680.56	Beverly Evans	615.62	Daniel Luper	557.00
Nicole Johns	759.69	Kevin Ventura	678.78	Alyssa Goldfarb	614.82	Phillip Kogel	556.90
Josefa Failua	759.68	Michael Rosecrans	676.84	Taualai Siau	614.10	William Silbereis	555.10
Jamie Solis	756.00	Brandi Hershey	676.46	Randel Wolf	613.91	Anthony Wolf	554.86
Ian Steeves	751.17	Samantha Serrano	675.45	Candace Engelson	612.94	Robert Nolan	554.46
Keith Broadnax	748.38	Ryan Saridakis	675.20	Scott Florin	612.40	William Bonati	554.24
Nicholas Thomas	746.74	Todd Heinaman	674.58	Seini Mafi	611.35	Leslie Salfity	553.43
Christopher Manzelli	744.92	Danielle Riddle	673.82	Amanda Beyersdorff	610.90	Ronald Barkley	553.30
Patrick Deane	743.90	Dustin Kiss	672.61	Faamaoni Fruean	610.63	Evan Holzhauser	552.87

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Adam Myers	\$552.36	Kalolaine Tukia	\$502.32	Suzanne Mitchell	\$458.82	John Hill	\$416.80
Nathaniel Olson	551.47	Michael D Reed	501.03	Steven Fauth	458.17	Justin Germany	416.66
Brynn Demei	550.24	Charlene Losse	501.02	Timothy Furay	457.87	Felisha Fullard	416.60
Grant Misson	549.39	Peverita Palusalue	500.27	Adam Avalos	456.44	Franklin Ollie	415.93
Tiffany Rovinski	549.28	Rasheed Galloway	500.21	James Peckham	456.03	Maka Tonga	413.28
David Benamati	548.82	Anita Beletski	499.50	Francis Quesnel	455.98	Michael Pesola	413.28
Nancy Manivong	548.59	Sione Halo	498.74	Juan Reyes	455.71	Bervina Lane	413.16
Christina Penque	546.44	Katrice Hunt	497.65	Anthony Gozzo	455.68	Chad Potts	412.79
Anthony Gerald	546.20	Daniel Parlegreco	497.08	Ronald Friedlander	455.68	Mark Burnham	411.21
Cheryl Kane	545.59	Jared Earl	497.00	Randy Cadiz	455.22	Krista Walsh	410.83
Timothy Kieran	542.49	Albie Udom	496.11	Jason Thompson	453.46	Robert Gorse	410.67
Mark Gorman	541.72	Gisel Lopez	495.26	Sunita Varghese	452.72	Shaun Rice	410.03
Lemlem Zerayesus	541.69	Thomas Yarbrough	494.98	Arthur Carter	452.39	Jodi Bohdal	410.00
Felicia Ricks	541.38	Richard Scott	494.85	Gerald Bledsoe	452.36	Sean Casey	409.84
Gary Prokop	541.33	David Kellebrew	494.27	Tan Li	452.08	Scott Fodor	409.41
Chad DeGraff	541.31	Stephanie Blaylock	493.72	Amosa Faamanu	451.56	Nikki Crosby	408.14
Mark MacBeath	541.09	Brian Jensen	493.11	Jason Beyer	451.33	Cory Trepanier	407.98
Karen Folkemer	540.62	Candice Kemp	492.24	Richard Lutz	450.77	Miranda Dellinger	407.64
William Richards	539.62	Diedre Sandbrook	491.61	Isabella Nartey	450.42	David Kuntz	406.37
Loralee Vasquez	538.34	Fotokalafi Ngahupe	491.26	Dhurata DiDonna	450.37	Matt Moore	406.15
Xavier Askew	537.87	Erin Walden	490.50	Courtney Perito	450.10	Brandon Wilhelm	405.35
Jeri Dalgleish	537.82	Michael Stearns	490.38	Jacob Johnson	449.16	LaTasha Tabb	404.12
Justine Horn	536.65	Marcus Mayes	490.08	Levi Johansen	448.05	Anna Swenson	403.72
Peter Kwiatkowski	536.33	Peter McCormick	488.32	Jacquay Davis	448.00	Lee Croft	403.69
Dennis Keplinger	536.27	Jason Hoffman	488.15	Adam McDonough	447.98	Mary Ann Gaelic	403.04
Jillian Manning	535.49	Allen Stone	486.52	Jerry Hussey	447.04	Jamison Weatherspoon	402.07
Roheen Safi	534.88	Austin Ferguson	484.54	Trudy Sakaguchi	446.92	Wilfredo Merced	401.64
Farhad Kalhor	533.92	Alan Laabs	484.53	Zach Luhr	446.48	Wayne Grant	401.36
James Schneider	532.45	Jose Lomeli	483.80	Audrey Johnson	445.51	Ron Pavon	401.19
Greg Schoenbacher	532.37	Rebecca Sharpe	483.24	Mark Weddle	442.73	Nicolas Libertella	401.00
James Humphreys	532.12	Paul Baucio	482.24	Michael K Reed	440.25	Amandeep Gill	400.48
Jennifer Strickling	531.25	Adam Funk	481.82	Hasan Guyon	440.17	Comiesee Sampson	399.78
Kimberly Luke	531.02	Patrick McGrogan	481.10	Jeremy Reed	439.75	Malorie Bartlett	399.68
Josh Juggassar	528.81	Karen Sessing	481.00	Julius Coco	439.15	Gail Arundale	399.31
Jane Dunlop-Sipa	528.64	Shelly Cullen	479.41	Seongwan Ro	438.31	Ryan Puvogel	397.24
Jonathan George	528.28	Brian Sundberg	478.65	Marchon Tatmon	437.83	Stephanie Claypool	396.81
Richard Jones	527.80	Jay Meyer	478.53	Robyn Stewart	437.44	David Swaney	396.50
Christina Smith	526.32	Twanna Tucker	478.38	Mark Akler	437.31	Heather Hewitt	394.60
Danylle Guerrero	525.89	Jeremy Welch	477.44	Arlene Grosso	436.75	Hristina Miura	394.50
Jean Badio	524.51	Scott Schlee	477.36	Michael Perkins	435.64	Vatapuia Vavau	394.08
Hector Hernandez	522.89	Victoria Kane	476.97	Mark Bluestein	435.09	Richard Coombs	393.05
Michael Lucarelli	522.49	Antonio DeJesus	476.51	Chantal Daigle	434.68	James Cannon	391.90
Jalorma Richards	521.80	Shannon Eberle	475.97	Steven Schnitzer	433.74	Aaron Thompson	390.64
Larry Abraham	521.71	Adrian Moye	474.53	Juan Sosa	433.68	Harold Hendricks	390.44
Juan Sanchez	521.39	Jamie Lambros	473.51	Derek Robb	433.67	George Fallowfield	390.27
James Dolan	520.85	Soraida Fonseca-Gonzalez	473.02	David Gombkoto	432.85	Kristin Garramone-Hager	390.10
Anthony Mutter	520.75	Balvino Cardoza	472.92	Michael Catalano	431.81	Sujata Kapadia	389.97
Dante Beasley	520.23	Matthew Blizzard	472.55	Kristopher Trenouth	431.55	Christian Pereira	389.71
James Arcott	519.30	Linzy Newman	472.48	Michael Weeder	429.71	Erica Guilmino	389.67
Akil Mallard	519.21	Alex Newport	471.96	Roger Weisman	426.78	Aisha Thompson	388.64
Theodore Greer	519.09	Matthew Jimino	470.78	Robert Barzyk	426.11	Matthew Wilford	388.35
Andrea Nichols	518.37	Jeffery Churchfield	468.46	Michael Ford	425.80	Ethan Swenson	386.09
Lose Paunga	517.98	Clovis Chan	467.26	Scott Davison	425.80	David Moir	384.93
Vidette Collins	517.57	Kyriacos Davis	467.25	Duane Lanham	425.38	Nicholas Davis	384.90
Michelle Suazo	517.56	Tu'ai Semau	466.64	Catherine Brown	425.13	James Bearce	384.13
Joseph Schneider	515.21	Donald Hill	465.89	Tanya Howard	424.89	James Aalders	383.97
Silia Kuka	513.96	Erica Tidd	465.62	Christopher Chavez	424.75	Deborah Parnell	383.72
Denise DeFalco	513.32	Tony Parker	465.60	Terron Clay	424.68	Steven Harris	383.67
Jeffrey Lorenson	512.48	Peer Shmelzer-Moratin	465.48	Mark Rosen	424.34	Damien Cannaday	382.26
Ana Siau	512.20	Michael Rawlinson	465.16	Heidi Regel	423.59	Michael Boylan	382.24
Oscar Urrutia	512.12	Robert Black	462.43	Daniel Kim	423.35	Bonnie Williams	381.50
Jay Woodford	511.88	Eliza Laviano	462.41	Rajeev Arora	423.03	Ashley Cesta	381.32
Ryan Evans	511.74	Johanna Platt	462.05	Julie Wells	422.32	Michelle Buchanan	380.77
Karen Makinson	511.25	Courtney Lovsteen	461.94	Franklin Rafanan	420.52	Yennhi Le	380.08
Vivian Greer	510.57	Cleon Solomon	461.06	Louie Gonzalez	419.94	Doris Aguilar	379.65
Tyler Endicott	508.48	David Burton	460.77	Nicholas Powell	418.60	Brandon Bailey	379.11
Jayne Herrick	506.10	Matthew Diulus	460.47	Paola Sanchez	418.07	Olga Tsybal	378.96
Yvette Willis	505.86	Deborah Nuss	460.29	Danielle Jankowski	417.78	Patrick Willrodt	376.60
Matthew Nereng	504.44	Kiana Bowles	460.28	Michael Sheets	417.50	Kevin Wurn	375.69
Eric Schultheis	502.57	Zulema Kanan	459.71	Laura Stalls	416.83	Peter Chung	373.77

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Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Jose Chavera	\$852.99	Amanda Rodriguez	\$743.49	Harold Durana	\$672.18	Rufus Cathey	\$610.06
Aghayni Nazarian	851.58	Daniel Johnson	743.22	Matthew Kajfez	670.54	Stephen Dale	609.12
Christopher Gonzalez	850.72	Angela Knox	742.86	Brian T Mitchell	669.86	Curt Snow	608.34
Shawn Reid	849.70	Landon Thalman	742.06	David Falcucci	668.97	Darren Desaulniers	607.96
Brandon Topel	846.91	Mark Evans	739.31	Malcolm Coleman	668.36	Shannon Henderson	607.74
Roxanna Bernal	846.91	Thomas Collinsworth	738.41	Lorraine Chaney	667.84	Bryce Petersen	605.89
Tony Fox	842.51	John LaRosa	735.13	Juan Cordova	667.82	Keri Striker	605.13
Jason Barbour	839.14	Jeremiah Morales	734.05	Debra Williams	667.81	Summer Miller	602.38
Stacy Randazzo	833.73	Mark Danner	733.16	Jonte Wilson	665.01	Thomas VanOsdol	601.86
Rachel Wilson	832.83	Tyler Murray	733.03	Agatha Safford	663.90	Frank Dimola	601.36
Justin Yandell	832.74	Rosita Ekeroma	731.83	Gerald Mickie	663.53	Michael B Ellis	599.60
Bradley Gray	831.13	Roberta Saley	731.02	David Jackson	662.70	Thomas Davis	599.35
Demetria Holmes	829.31	Sarah Antonaitis	727.29	Gina Kolo	662.18	Jeffrey Kern	599.02
Huia Stone	828.59	William Rappe	726.23	Michael Burningham	662.00	Barry Estep	596.96
Lleison Martinez	828.42	Derek Pattison	725.58	Jeff Benson	661.00	Amanda Wolfgang	593.92
Catherine Wilkie	827.60	Kenji Leonard	724.99	Ryan Ward	660.47	Nichole Teta	593.56
Herivelto Pereira	826.61	David Gilkinson	722.81	Billy Arnold	660.36	Maxwell Sinaard	593.53
Scott Smith	826.22	Michael Schumacher	721.08	Susan Finger	660.01	Patrick Robitaille	591.98
Beth Snow	825.36	Rodney Mori	719.34	Gerald Shenkman	658.82	Nathan Champneys	591.79
Robert Tamayo	823.82	Dulce Jimenez	719.24	Angelica Ramirez	658.22	John Carducci	591.64
Pece Kozovski	823.60	Chad Turner	718.20	Judy Rodriguez	657.47	Sherri Stoklasa	591.47
Ronnie Williams	823.25	Tiffani Tavormina	718.03	Justin Kelling	656.46	Raymond Lau	589.14
Quisha Castro-Lopez	821.92	Richard Lepis	717.74	Azikiwe Johnson	656.32	Jen Sage	589.08
Anthony Leggett	821.27	Alfred Taren	717.55	Christina Guerrero	654.18	Carl Rudd	588.60
Donna Patterson	820.56	Sangmi Choe	715.20	Dustin Surace	653.85	Christopher Anene	587.45
Catherine Trigero	815.39	Leon Thompson	714.31	Cedric Moore	652.10	Robert DeClerck	585.05
Shiwa Hollingsworth	815.09	Veronica Valenzuela	714.09	Tanya Holben	650.44	Tammera Simeona	584.31
Sharena Howard	808.40	Elizabeth Shewatjon	714.01	Irene Bertucci	650.36	Jessica Wilhite	584.11
Ellen Weinstein	807.15	Amy Snow	713.43	Aaron Metzner	650.30	Joshua Judge	583.59
Russell Meredith	803.53	Gabriel Manzo	713.38	Jamie Anthony	650.26	Merva Morgan	583.46
Robert Chobor	801.59	Michael McIntosh	712.34	Nastassja Tucker	649.52	Joshua Phipps	581.98
Afamasaga Pavihi	798.73	Mitchell Spears	711.63	Nadezhda Vitchev	648.84	Marcus Lenton	581.98
Stephanie Lally	798.41	Dale Meyer	711.50	Keith Bryant	647.29	David Higa	580.70
Mark Graham	798.40	Allen Beerman	711.48	Chau Tran	646.71	Nicole Slappo	580.53
Robert Casey	797.66	James Welsh	710.79	Matthew Young	646.65	Keyra Montoute	578.19
Craig Strompf	795.63	Loretta Ekeroma	710.23	Andrew Roza	642.23	Blake Higuchi	577.76
Jose Harb	794.82	Jerry Wheeler	708.70	Rodney Chaney	639.55	Nazia Tuitupou	577.60
James Zur Linden	794.51	Norbert Medina	707.78	Traci Peterson	637.83	Reginald Nguyen	577.58
Joshua Swogger	792.63	Jose Hernandez Camargo	706.18	David Carter	637.37	Julie Hwang	576.52
Preston Turner	791.97	Amr Shater	705.21	John Kent	637.29	Scott Patterson	576.36
Harry Kochi	791.75	Peter Patrie	701.38	Toni Sanders	636.69	Cole Cowan	576.35
Jacinta Fidow	791.24	Darrell Pagan	699.46	Matthew Hodge	636.09	Samuel Peacock	574.60
Bradford Brummett	789.81	Darryl Graham	695.76	Kelly Bloomfield	634.94	Layla Strange	573.80
Edward Rangel	789.66	Kuinita Bilo	695.42	Amie Greene	633.15	Joel Delgado	572.08
Joshua Robertson	788.87	James Keefer	694.81	Bridgett Finner	633.04	Craig Finnie	571.51
Charles Pantely	787.59	Pierre Barbeyron	694.03	Toold O'Neill	632.92	Hilda Miller	571.05
Ariana Jones	787.53	Kwame Micah	692.83	Shaelagh Legus	632.33	Taumaoc Maligi	569.15
Brent Leathers	784.82	Penitola Kolose	690.73	Scott Salisbury	631.34	Nadine Reyes	568.96
Mickenzie Linse	783.65	John Whaley	689.29	Thomas Krueger	630.89	Clarence Boykins	567.64
Michael Benney	778.71	Michael Segulla	689.04	Sean O'Reilly	630.69	Michael Phillips	567.53
Andrell Smith	777.65	Anthony VanKirk	687.89	Robert Drescher	630.60	Ricardo Grandt	567.27
Casey Sperzel	776.86	LaLitha Janardhanan	686.91	Omari Rookwood	630.51	Adam Cooper	563.49
Benjamin Mancillas	774.12	Brendan Coffey	685.75	Lorena Barriere	630.24	Kiet Truong	563.16
Erin Stiles	770.61	Solomon Woods	685.16	Geoffrey Neville	625.26	Cynthia Pellin	560.81
Xavier Lozano	770.55	James M Miller	683.69	Desi Dimitrova	623.27	Dustin Coulter	560.52
Jeff Krull	770.35	Ronald Nicolli	683.35	Tian Luo	622.19	Lori Dacyk	559.34
Shana Carletti	767.28	Anthony Aquino	682.06	Daniel Pinschmidt	621.64	Michael Horton	558.25
James Reilly	766.26	Ryan Stanton	681.64	Juanita Fussell	621.44	Tiresa Faalogo	558.06
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Robert Stott	760.97	Shelby Poston	680.56	Beverly Evans	615.62	Daniel Luper	557.00
Nicole Johns	759.69	Kelvin Ventura	678.78	Alyssa Goldfarb	614.82	Phillip Kogel	556.90
Josefa Failua	759.68	Michael Rosecrans	676.84	Tanlai Siau	614.10	William Silbereis	555.10
Jamie Solis	756.00	Brandi Hershey	676.46	Randel Wolf	613.91	Anthony Wolf	554.86
Ian Steeves	751.17	Samantha Serrano	675.45	Candace Engelson	612.94	Robert Nolan	554.46
Keith Broadnax	748.38	Ryan Saridakis	675.20	Scott Florin	612.40	William Bonati	554.24
Nicholas Thomas	746.74	Todd Heinaman	674.58	Seini Mafi	611.35	Leslie Salfity	553.43
Christopher Manzelli	744.92	Danielle Riddle	673.82	Amanda Beyersdorff	610.90	Ronald Barkley	553.30
Patrick Deane	743.90	Dustin Kiss	672.61	Faamaoni Freuan	610.63	Evan Holzhauer	552.87

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Nathaniel Olson	551.47	Michael D Reed	501.03	Steven Fauth	458.17	Justin Germany	416.66
Brynn Demei	550.24	Charlene Losse	501.02	Timothy Furay	457.87	Felisha Fullard	416.60
Grant Misson	549.39	Peverita Palusabue	500.27	Adam Avalos	456.44	Franklin Ollie	415.93
Tiffany Rovinski	549.28	Rasheed Galloway	500.21	James Peckham	456.03	Maka Tonga	413.28
David Benamati	548.82	Anita Beletski	499.50	Francis Quesnel	455.98	Michael Pesola	413.28
Nancy Manivong	548.59	Sione Halo	498.74	Juan Reyes	455.71	Bervina Lane	413.16
Christina Penque	546.44	Katrice Hunt	497.65	Anthony Gozzo	455.68	Chad Potts	412.79
Anthony Gerald	546.20	Daniel Parlegreco	497.08	Ronald Friedlander	455.68	Mark Burnham	411.21
Cheryl Kane	545.59	Jared Earl	497.00	Randy Cadiz	455.22	Krista Walsh	410.83
Timothy Kieran	542.49	Albie Udom	496.11	Jason Thompson	453.46	Robert Gorse	410.67
Mark Gorman	541.72	Gisel Lopez	495.26	Sunita Varghese	452.72	Shaun Rice	410.03
Lemlem Zerayesus	541.69	Thomas Yarbrough	494.98	Arthur Carter	452.39	Jodi Bohdal	410.00
Felicia Ricks	541.38	Richard Scott	494.85	Gerald Bledsoe	452.36	Sean Casey	409.84
Gary Prokop	541.33	David Kellebrew	494.27	Tan Li	452.08	Scott Fodor	409.41
Chad DeGraff	541.31	Stephanie Blaylock	493.72	Amosa Faamau	451.56	Nikki Crosby	408.14
Mark MacBeath	541.09	Brian Jensen	493.11	Jason Beyer	451.33	Cory Trepanier	407.98
Karen Folkemer	540.62	Candice Kemp	492.24	Richard Lutz	450.77	Miranda Dellinger	407.64
William Richards	539.62	Diedre Sandbrook	491.61	Isabella Nartey	450.42	David Kuntz	406.37
Loralee Vasquez	538.34	Fotokalafi Ngaluafé	491.26	Dhurata DiDonna	450.37	Matt Moore	406.15
Xavier Askew	537.87	Erin Walden	490.50	Courtney Perito	450.10	Brandon Wilhelm	405.35
Jeri Dalgleish	537.82	Michael Stearns	490.38	Jacob Johnson	449.16	LaTasha Tabb	404.12
Justine Horn	536.65	Marcus Mayes	490.08	Levi Johansen	448.05	Alanna Swenson	403.72
Peter Kwiatkowski	536.33	Peter McCormick	488.32	Jacquay Davis	448.00	Lee Croft	403.69
Dennis Keplinger	536.27	Jason Hoffman	488.15	Adam McDonough	447.98	Mary Ann Gaelic	403.04
Jillian Manning	535.49	Allen Stone	486.52	Jerry Hussey	447.04	Jamison Weatherspoon	402.07
Roheen Safi	534.88	Austin Ferguson	484.54	Trudy Sakaguchi	446.92	Wilfredo Merced	401.64
Farhad Kallhor	533.92	Alan Laabs	484.53	Zach Luhr	446.48	Wayne Grant	401.36
James Schneider	532.45	Jose Lomeli	483.80	Audrey Johnson	445.51	Ron Pavan	401.19
Greg Schoenbacher	532.37	Rebecca Sharpe	483.24	Mark Weddle	442.73	Nicolas Libertella	401.00
James Humphreys	532.12	Paul Baucio	482.24	Michael K Reed	440.25	Amandeep Gill	400.48
Jennifer Strickling	531.25	Adam Funk	481.82	Hasan Guyon	440.17	Comiese Sampson	399.78
Kimberly Luke	531.02	Patrick McGrogan	481.10	Jeremy Reed	439.75	Malorie Bartlett	399.68
Josh Juggassar	528.81	Karen Sessing	481.00	Julius Coco	439.15	Gail Arundale	399.31
Jane Dunlop-Sipa	528.64	Shelly Cullen	479.41	Seongwan Ro	438.31	Ryan Puvogel	397.24
Jonathan George	528.28	Brian Sundberg	478.65	Marchon Tatmon	437.83	Stephanie Claypool	396.81
Richard Jones	527.80	Jay Meyer	478.53	Robyn Stewart	437.44	David Swaney	396.50
Christina Smith	526.32	Twanna Tucker	478.38	Mark Akler	437.31	Heather Hewitt	394.60
Danylle Guerrero	525.89	Jeremy Welch	477.44	Arlene Grosso	436.75	Hristina Miura	394.50
Jean Badio	524.51	Scott Schlee	477.36	Michael Perkins	435.64	Vatapua Vavau	394.08
Hector Hernandez	522.89	Victoria Kane	476.97	Mark Bluestein	435.09	Richard Coombs	393.05
Michael Lucarelli	522.49	Antonio DeJesus	476.51	Chantal Daigle	434.68	James Cannon	391.90
Jalorma Richards	521.80	Shannon Eberle	475.97	Steven Schnitzer	433.74	Aaron Thompson	390.64
Larry Abraham	521.71	Adrian Moye	474.53	Juan Sosa	433.68	Harold Hendricks	390.44
Juan Sanchez	521.39	Jamie Lambros	473.51	Derek Robb	433.67	George Fallowfield	390.27
James Dolan	520.85	Soraida Fonseca-Gonzalez	473.02	David Gombkoto	432.85	Kristin Garramone-Hager	390.10
Anthony Mutter	520.75	Balvino Cardoza	472.92	Michael Catalano	431.81	Sujata Kapadia	389.97
Dante Beasley	520.23	Matthew Blizzard	472.55	Kristopher Trenouth	431.55	Christian Pereira	389.71
James Arscott	519.30	Linzy Newman	472.48	Michael Weeder	429.71	Erica Guilmino	389.67
Akil Mallard	519.21	Alex Newport	471.96	Roger Weisman	426.78	Aisha Thompson	388.64
Theodore Greer	519.09	Matthew Jimino	470.78	Robert Barzyk	426.11	Matthew Wilford	388.35
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Vidette Collins	517.57	Kyriacos Davis	467.25	Duane Lanham	425.38	Nicholas Davis	384.90
Michelle Suazo	517.56	Tu'ai Semau	466.64	Catherine Brown	425.13	James Bearce	384.13
Joseph Schneider	515.21	Donald Hill	465.89	Tanya Howard	424.89	James Aalders	383.97
Silia Kuka	513.96	Erica Tidd	465.62	Christopher Chavez	424.75	Deborah Parnell	383.72
Denise DeFalco	513.32	Tony Parker	465.60	Terron Clay	424.68	Steven Harris	383.67
Jeffrey Lorensen	512.48	Peer Shmelzer-Moratin	465.48	Mark Rosen	424.34	Damien Cannaday	382.26
Ana Siau	512.20	Michael Rawlinson	465.16	Heidi Regel	423.59	Michael Boylan	382.24
Oscar Urrutia	512.12	Robert Black	462.43	Daniel Kim	423.35	Bonnie Williams	381.50
Jay Woodford	511.88	Eliza Luviano	462.41	Rajeev Arora	423.03	Ashley Cesta	381.32
Ryan Evans	511.74	Johnetta Platt	462.05	Julie Wells	422.32	Michelle Buchanan	380.77
Karen Makinson	511.25	Courtney Lovsteen	461.94	Franklin Rafaman	420.52	Yenni Le	380.08
Vivian Greer	510.57	Cleon Solomon	461.06	Louie Gonzalez	419.94	Doris Aguilar	379.65
Tyler Endicott	508.48	David Burton	460.77	Nicholas Powell	418.60	Brandon Bailey	379.11
Jayne Herrick	506.10	Matthew Dinius	460.47	Paola Sanchez	418.07	Olga Tsybal	378.96
Yvette Willis	505.86	Deborah Nuss	460.29	Danielle Jankowski	417.78	Patrick Willrodt	376.60
Matthew Nereng	504.44	Kiana Bowles	460.28	Michael Sheets	417.50	Kevin Wurn	375.69
Eric Schultheis	502.57	Zulema Kanan	459.71	Laura Stralls	416.83	Peter Chung	373.77